Burleigh Heads BOWLS CLUB INC.

Including Ladies & Men's Sections

81st ANNUAL REPORT & BALANCE SHEET



2017 - 2018



Burleigh Heads Bowls Club Inc.

ABN 21 138 019 928

ANNUAL GENERAL MEETING – 2018

Notice is hereby given that the Annual General Meeting of the above club will be held in the Clubhouse on Sunday 25^h November 2018 at 9.30am.

The business to be transacted is as follows:

- 1. Confirmation of the minutes of the previous annual general meeting.
- 2. Consideration and adoption of the Annual Report.
- 3. Presentation of the Balance Sheet and Financial Statements and consideration and adoption thereof.
- 4. Election of Board of Management.
- 5. Election of Honorary Solicitor and Auditor/Auditors.
- 6. Notices of Motion, (refer to Clubs notice board located near the Games Office).
- 7. Consideration of Honorariums where applicable and as recommended.
- 8. Transaction of any general business that may be brought forward in accordance with the rules of Club.

Justin O'Donnell Board of Management



OFFICE BEARERS 2017 - 2018

BOARD CHAIRMAN

Paul Hynes

DEPUTY CHAIRMAN

Peter Johnson

SECRETARY

Justin O'Donnell

TREASURER

Don Collins

BOARD MEMBERS

June O'Dea (President B.H.B.C.L.S.),

Peter Hamilton (President B.H.B.C.M.S.)

Jim Wadling, Jenny Moore, Jake Fehlberg, Brian Bottrell, Denise Lowe (until April 2018)

AUDITORS

J M R Group

HON. SOLICITOR

Ian Kennedy

POSTAL ADDRESS:

PO Box 200, Burleigh Heads, Qld, 4220

Telephone: 5535 1023 Games Office: 5520 1973 Facsimile: 5576 1592

Email: bowls@burleighbowls.org.au
Website: www.burleighbowls.org.au

CHAIRMAN'S REPORT

It gives me great pleasure in presenting the Chairman report for the year past. In analysing the year gone by I refer to the club Constitution and the 'Objectives of the Club'. In addition to providing facilities and activities for the social and competitive playing of the game of Bowls, the development of the game and the provision of development programs, a further objective is to develop and enhance good fellowship within the club and the community. I feel the club is meeting those objectives particularly with the recent establishment of a Bowls Development Manager position within the club, and I make the following observation regarding good fellowship. Week after week bowlers turn up with the hope of playing good bowls, maybe winning more often than not. We share our time with other members in a common interest. On any given day of the week members and visitors can walk into the club and always find someone to strike up a conversation with. Drink prices are competitive and food above average and value for money. To quote the club vision statement, "A great place to meet and mingle".

Other aspects of our club include, a sound financial base, a committed Board of Management and supporting committees, an enthusiastic pool of volunteers and positive members who support the management of the club, competitive bowling sides, last but not least, dedicated staff who go the extra mile. I would like to address these aspects over the past year:

Finances

The Net Operating Profit from ordinary activities of \$22,605.68 is a slightly disappointing result however the following two situations contributed to the lower than expected surplus. The club takeover and running of the bistro resulted in the loss of \$53,418.04 being the income the club received from the Caterer's Contract in 2016/17 with a loss of \$21,137.78 incurred by the club run Bistro in its first year. A well patronised Bistro is critical to the club and by observation and by income received the bistro has increased patronage and with a reorganisation of staff rosters I am optimistic that a satisfactory trading result can be achieved next year. Another area which influenced the financial result was Gaming. An extraordinary run of major jackpots were paid out amounting to \$130,678.10 which was an increase of approximately 100% over the previous year. Jackpot wins are inevitable however so many paid out particularly in the final 3 months has impacted the bottom line to a large degree.

During the year our Brewery and Keno contracts were renegotiated by our Secretary Manager with good outcomes for our club. It is important to note that Barefoot Bowls fees received increased to \$48,027.92 an increase of 65.8% over the previous year and the visitors contributed approximately 25% of our bar income. Mention is also made to the contribution of the 'Camels' to our club revenue. Both of these activities are important towards our income and good fellowship around the club.

Board of Management and Section Committees

A thank you to the Men's Section under President Peter Hamilton and the Ladies under President June O'Dea for your untiring work and contribution to running successful bowls events and input as Board Members to the governance of the club. To the Board Members, Vice Chairman Peter Johnson, Treasurer Don Collins, Vice Presidents Brian Bottrell and Denise Lowe (until mid term), Directors Jim Wadling, Jake Fehlberg and Jenny Moore, thank you for your commitment towards our club. This past year for the first time a Bowls Sub Committee was initiated. The sub committee chaired by Jim Wadling comprised members from both Men's and Ladies Committees and was tasked with the implementation of several initiatives. I commend Jim for his great efforts in bringing together the bowling sections. I strongly believe a joint committee of this nature focussed on the Bowling side of the club is required to identify and collect new ideas and importantly to co-ordinate across both men and ladies sections actions including a formal and welcoming induction process for new bowlers, ensuring the club has sufficient coaches, umpires, promoting mixed competitions, a single recruitment plan for men and lady bowlers and other actions aimed at promoting our club to the bowling world and ensuring we remain competitive in inter club competitions. In line with the initiatives identified by the Bowls sub-committee it was imperative that a total focus be applied and to facilitate this a new employed position of Bowls Development Manager was created. The position is responsible for the overall development of bowls activities with an emphasis on the retainment and recruitment of bowlers in addition to providing an increased range of bowling options to attract visiting bowlers and to improve the competiveness of the club. A priority is to again compete in Division 1 Pennants for the men. Our Ladies Pennant side secured a flag, congratulations to them, and 2 of our men's sides made the finals therefore not a bad overall result.

Volunteers and Members

To the many volunteers who give of their time to assist the club in many ways, thank you. The club could not financially exist without the pool of volunteers. Any member who has the time at their disposal and who would like to assist the club in some way please make this known. Members are the lifeline of the club. Without you, the members, the club would not exist and I am sincere in extending my appreciation for your support, friendship and loyalty to the club. Suggestions on improving our club are always welcome and encouraged.

Staff

Thank you to our staff led by our Secretary Manager, Justin O'Donnell. To Garry and all bar staff, Rob and bistro staff, Brigitte, Kasey, Cameron, Jaydan and our accounts lady Barbara who was with us for most of the year, you can make or break a club by your customer service. You have been outstanding and when called on for an extra effort you have not held back. Australia Day and Anzac day were cases in point where you all chipped in, helping each other out with a pleasant manner which was noticed and remarked upon by our customers.

Greens

The subject of much discussion and disappointment over some years. As indicated in the Treasurer Finance report, expenditure on the Greens was abnormally high during 2016/17 when it was necessary to expend substantial labour and material into renewal of the greens. The Board was conscious of the view of our greenkeeper Trevor Crompton who had indicated a 2 year period to return the greens to suitability. We are now seeing a result from the skill and dedication of our green staff and Trevor, Vince, Keith deserve recognition for a job well done.

Bistro

The club took over the running of the bistro in December 2017 with Rob Stevens appointed as the head chef. The in-house administration of the bistro was a unanimous decision of the Board. At the time of the decision we had the experience of our new club Secretary Manager in the field of catering to call on, so the decision was an informed one and the transition was performed with a minimum of disruption. It was recognised that unfortunately over the previous 2 years a loss of patronage was experienced. The club run bistro had hurdles to overcome in winning back patrons and earning their loyalty, however the turnover of the Bistro has been improving month on month and I see no reason why this will not continue. One only has to look around at the number of closures of food venues to realise that operating in this industry is not easy. It was disappointing to not come out with a profit in the first year but with high set up costs coupled with the above it is understandable. However operating our Bistro in-house has given us a flexibility with promotions and food/drink specials and importantly, an option of subsidising Bar and Gaming if we choose to in an attempt to attract further patrons to the club.

In summary, over the last 12 months this club adopted an attitude of 'let's try it'. We introduced initiatives to increase our financial income and to encourage member and visitor interest in attending the club. To name some initiatives, Jackpot Joker, live Telecasts of major boxing bouts, Karaoke, Australia Day festivities including the crab race, Anzac Day two up, Bingo, Gaming promotions, Swing Dance lessons, Jazz on Thursday nights, AFL&NRL footy tipping, and continuing expensive but quality entertainment and Trivia. Not all ventures turned out to be financial successes however you will never know unless you give it a go. The future relies heavily on attracting people to the club.

With the outcome of the light rail stage 3A business case confirming the route finalised by the end of the year the timing is right during 2018/19 to develop a short and long term strategic plan including the feasibility of expanding our club house to create a modern looking, vibrant club experience. At this stage the light rail plan does not appear to impact the club except during construction and thereafter for an increase in foot traffic past the club. No doubt the light rail will bring more people into Burleigh and we should be preparing to capture a slice of the potential increased trade which will spill to the benefit of members.

At the time of writing it has been announced that Jake Fehlberg has won the Bowls Australia Disabled Bowler of the year award. Congratulations Jake and also to Ron Alexander who has put in many long hours as coach of Jake.

It has been my pleasure to serve as your Chairman of the Board during 2017/2018 and we all should look forward to the future.

Paul Hynes Board Chairman

House Report

As Deputy Chairman, in 2017/18 I have been involved in a very committed board led by our Chairman, Paul Hynes, providing a dedicated and concerted effort. Paul has implemented many initiatives, liaised and worked cohesively on a daily basis with our secretary/club manager Justin O'Donnell, resulting in a successful and seamless operating club. What a breath of fresh air Justin has provided to us in areas of club knowledge, from licensing to compliance to social activities to general assistance to whatever. Paul and Justin, thank you.

This year has again provided its trials and tribulations as matters occur from time to time, some planned and anticipated and some not. It is a fascination to see and/or be involved with a matter that come "left field" and to watch or be part of assisting with the resolve of the matter. I can confidentially say that the board resolved all matters most competently and with the best interest of our club at all times.

Whilst we recognise that the club continues to operate with success, financially, compliantly and competently, there are always areas where we must be vigilant and constantly review. It is anticipated to further develop financial budgets and to monthly monitor the financial performances in all areas of the club. The board intends to further measure and monitor certain key performance indicators (KPI's) with the view of better identifying issues such as membership numbers, gross profit margins and trading results of our specific operations.

One of those areas to address and assist is our bistro. We are most fortunate to have Rob Stevens as our chef, a most competent and creative operator who has guided the club from the opening to the day to day of our bistro operations. The club is in its learning curve with its management of the bistro and albeit the bistro experienced a loss in its 1st year of club operation, we have to recognise where improvements have to be implemented. This will occur in our next financial year.

How good is Don Collins, our esteemed treasurer? This man is our club knowledge "google", such a wealth of unsurmountable knowledge. We know that Don is standing down as treasurer this year and as Deputy Chairman, I found Don a tower of assistance with his information and club business understanding. Don will be missed. As I know it, the current board would endorse Don wholeheartedly should he wish to continue on the board in a non executive role.

Our entertainment this year has again been first class from all reports. The shows that are offered from time to time are a testament to the talent and knowledge of Garry Potts, our bar manager and Justin. Well done. Watch out for next year, we have already outlined shows and are presently negotiating with the entertainers. How about a typical oompa pa band and a stein or two in the Munich beer festival season?

One area of financial support comes from our sponsors. Our sponsors offer special deals to our members in recognition of their financial commitment to our club. Please recognise these businesses and give them the opportunity to provide their services and products.

Finally, it is an interesting matter when we, as a board virtually manage a club's finances from a rear guard. We generally know our costs and expenses, however our income is more of the unknown. Each month we wait for the financials to appear to see our outcome. We are always seeking further income and you, our member is a primary source of this income. Use your club, the greens, the bar, the bistro and our pokies room at every opportunity and the returns are to your benefit. Thank you to all members.

Peter Johnson Deputy Chairman

BOARD OF MANAGEMENT ADMINISTRATORS

CHAIRMAN	SECRETARY	TREASURER
R. O'Shannessy	L.J. Thomas	M. Stahlhut
G.A. Price	N. H. Williams	M. Dark
G.A. McGregor	N. H. Williams	M. Dark
G.A. McGregor	D. Fisher	B. Harper
J. N .Birch	D. Fisher	B. Harper
D. Harvey	K. Moore	B. Harper
D. Harvey	A.J. Campbell	B. Harper
J. Fowler	N. Myatt	B. Harper
J. Fowler	N. Myatt/F. Groom	B. Harper/N. Myatt
J. Fowler	F. Groom	N. Myatt
J. Fowler	F. Groom	N. Myatt
F. Bullock	F. Groom	N. Myatt
L. Potter	F. Groom	D. Collins
J. Fowler	F. Groom	D. Collins
J. Fowler	F. Groom	D. Collins
J. Fowler		D. Collins
		D. Collins
		D. Collins
•		P. Hynes
•		D. Collins
•		D. Collins
P. Hynes	J. O'Donnell	D. Collins
	R. O'Shannessy G.A. Price G.A. McGregor G.A. McGregor J. N .Birch D. Harvey D. Harvey J. Fowler	R. O'Shannessy G.A. Price N. H. Williams G.A. McGregor D. Fisher J. N. Birch D. Harvey D. Harvey D. Harvey A.J. Campbell J. Fowler J. Fowler J. Fowler F. Groom J. Fowler F. Groom J. Fowler J. Fowler F. Groom J. Fowler J. Fowler F. Groom J. Fowler F. Groom J. Fowler F. Groom J. Fowler J. Fowler F. Groom J. Fowler F. Groom J. Fowler J. Fowler F. Groom J. Fowler F. Groom J. Fowler F. Groom J. Fowler F. Groom J. Fowler F. Groom J. Fowler J. Fowler F. Groom J. Fowler J. Fowler F. Groom J. Fowler J. Fo

TREASURERS REPORT

Once again I have the privilege, on behalf of the Board to present our Balance Sheet and Financial Statements for the year to 30.09.18.

The full details of our balance Sheet are contained on Pages 42 & 43 and our income and expenditure statements are contained on pages 40 & 41, with our Auditor's notes contained on pages 50, 51 & 22.

For the year under review our Club achieved a nett profit of \$22,605.08. While this is an improvement on the \$15,386.50 earned last year, it is still short of the nett profit necessary to ensure funds are available to provide a Capital Works programme to maintain our Assets to the standard necessary to ensure their longevity and ability to perform the services for which they were provided and to make a contribution to our accumulated cash reserve fund.

Reference to our Balance Sheet shows our total cash as at 30.9.18 amounts to \$985,760 and includes our bank A/cs, T/D, Floats and Statutory and Voluntary, Reserves leaving \$650,000 as our calculated reserve, which is somewhat less than the maximum of \$750,000 achieved some four years ago. It is still quite substantial and will serve the Club in good stead. The reduction reflects the withdrawals when our nett profits were inadequate for the purpose.

Capital Works

This year saw a changed format for our Capital Works expenditure:

- (i) Up front cash payment of \$71, 700 to provide for the restoration of our air con and \$4800 for the irrigation pump.
- (ii) A lease component to provide our gaming machine upgrade. It was anticipated that the years nett profit would be insufficient and the upgrade cost would then be deducted from our Accumulated Cash Reserve Fund. The upgrade cost of \$98,000 is being repaid over a three year period which commenced in November 2017. The new machines acquired are currently our 3 best machines.

Our trading operations did not perform up to our expectations until the last three months of the year. The major operational change was the take over of the bistro as from 1.12.17 (see Chairman's Report) at the time of the take over, patronage levels were seasonally low. It was not until July that the Bistro returned a nett profit. For the year, the final result was a loss of \$21,137.78.

A further change took place with a reintroduction of Bingo as from 02.07.18 for a two month period and after a not unexpected slow start the EOY result was a loss which is being treated as a 'promotional exercise' for the initial operation.

Our Bar maintained trading to the extent that the EOY result was a nett profit of \$374,549.53 compared to \$339,869.44 last year.

Gaming patronage fell by \$152,000 (Actual Machine Clearances) for the first five months of the year with a substantial patronage increase in the last 3 months, off-set by the payment of 4 major jack-pots leaving a nett profit of \$400,435.27 compared to \$468,722.20 last year.

Greens maintenance showed a significant reduction (as planned). It was achieved by our Greenkeepers as a result of the "in depth" planning and last years heavy works programme, which achieved the savings and the improved playing surface we can all see today. (Also see Chairman's Report).

Ladies and Mens Sections both achieved a nett profit. This report notes the results and defers any discussion thereon to the AGM of the section concerned.

Prospects

Increased patronage is a necessity for all of our Operations: Bar, Gaming, Bistro, Barefoot, Membership, Green Fees and Bingo. For the first 3 months of this year the drop in patronage was almost as bad as the recent GFC. Our recent increased activity in regard to special events and function shows have contributed to an improvement in our financial position. At worst we can look forward to 'more of the same' but with increased activities in regard to the various social more popular 'Live Music' shows and an overall increase in our patronage levels. Our target nett profit for coming year is again \$150,000

Don Collins Treasurer

Current Financial Members

Social Members: 3468

Male Bowlers: 312

Female Bowlers: 128

SECRETARY/ MANAGER REPORT

I am extremely honoured to have held the reigns for my first full year as the secretary manager of The Burleigh Heads Bowls Club.

Throughout this year we as managers, committee members, staff, Bowlers and patrons have all watched the club grow from strength to strength and I could not be more excited about the direction in which we are headed.

We pride ourselves on being that friendly little club that you always want to go back to, whether you are a true blue local, a full club member or a family that visits every holiday and loves to see the smiling faces of our staff. We have seen our menu and kitchen transform, offering great priced quality meals and bistro promotions that see repeat customers returning each week.

We have tried a few new things this year (Australia day celebrations, showing some of the big boxing events, bowls beats and brews, race day and two up on ANZAC day) with some fantastic results and this has set a great platform for future events in this club.

The decision to take over the running of the bistro came in late November2017 when Steve decided that he will no longer continue contracting for our club. After a lengthy debate at our board meeting we decided to hire a head chef and resume the running of the bistro ourselves.

The first 3 months were quite expensive in the setup cost and the money spent trying to bring back a lot of customers that that no longer frequented our club. Although the result was a disappointing loss we have made the corrections to turn this around for the next year of trade.

Of course, all of this would never have been possible without the valued support from the board. They work tirelessly to achieve the best possible outcome at all times for our club and provide me with continuous support in my role.

I was also told that I need to learn to bowl now that I work in a Bowls Club, I took to the greens like a duck out of water and soon learnt that it was not quite as easy as you all make it look.

Many thanks to all of my staff and Duty Managers who continually strive as a team to achieve great things for our club. And to the Volunteers, we thank you for your ongoing support and appreciate the hard work you all put in each year.

Last but certainly not least, our members. Thank you for making our club what it is, without you we simply would not exist.

Justin O'Donnell Club Manager

MEETING ATTENDANCE SHEET 2017-2018

	Meetings	Apologies
<u>Committee</u>		
Chairman - Paul Hynes	10	1
Deputy President - Peter Johnson	9	2
Treasurer - Don Collins	10	1
Secretary - Justin O'Donnell	10	1
Mens President - Peter Hamilton	10	1
Ladies President—June O'Dea	9	2
Board Members		
Jake Felhberg	8	3
Jim Wadling	9	2
Jenny Moore	10	1
Brian Bottrell	10	1
Denise Lowe (Resigned April 2018)1	2	
Visitors:		
Phil Westlake	5	
Dan Nipperes	1	
Wayne Moffatt	1	

CLUB PATRONS

<u>Ladies Section</u>	<u>Men's Section</u>
D. Mitchell	R.Crow (RIP)
H. Easton	J. Fowler

CLUB LIFE MEMBERS

Ladies Section	Men's Section
I. Johnson	R. O'Shannessy
D. Mitchell	R. Crow (RIP)
M. Toovey	K. Nicholls
J. Gill	J. Fowler
H Harris	

Greens Report

Another year has passed and the greens keep on improving under the watchful eye of our Greenkeeper Trevor Crompton. It hasn't been all clear sailing. Winter brought its usual problems, lower temperatures, shade from the trees in the park and algae.

Our Secretary Manager has approached council to have the trees trimmed to allow more sun on the greens during winter. As we all know this will take time and unfortunately we may not get the result that we want. The couch mite are still hindering growth however our spraying programme should contain them.

Green No1 is now being renovated and will soon be back in play. Green No2 will then be renovated

Burleigh Heads Bowls Club was one of the host clubs for the Australian Open again in 2018. We had players from all states of Australia and New Zealand. A number of players mentioned to me how good the greens and surrounding area looked and how well the rinks were playing. This is a true testament of the hard work dedication and pride that Trevor and Vince put into this club.

To Trevor, Vince, Keith and all the hard working volunteers, congratulations for doing such a great job.

To our maintenance man Vince Sullivan also Games Director who loves working in the shed and seems to be able to make or repair anything and is also handy with a set of bowls.

Thank you for your contribution to BHBC.

Jim Wadling Greens Director

Bowls Committee Report

In our inaugural year as a bowls committee we were faced with a challenge to find ways to help improve the bowls section without interfering with the overall running of the day to day operation of the men's and ladies sections.

Since the AGM in November there have been six meetings of the bowls committee.

Attendance is as follows:

Jim Wading 6
Brian Bottrell 6
June O'Dea 5
Jenny Moore 5
Peter Hamilton 4
Jake Fehlberg 4

I would like to thank all the committee members for their help throughout the year.

What we have achieved so far:

- New wind corner flags for each green with a lorikeet on each flag.
- A welcome pack for new members with a book on bowls etiquette. Thanks must go to Brian Bottrell for putting this book together. I am sure it will assist all new bowlers.
- Bowls training course incorporating drills used by Bowls Australia coaches. The course was set out to be one hour per week over five weeks. One hour always became two hours. We also saw the need for more training equipment which the club purchased. A big thank you to Ron Alexander for his patience and time in putting this course together. This I hope will be rolled out in the future. It will greatly assist teams and individuals.
- Ron Alexander has been appointed as head coach.
- Congratulations to Mick Myers, Ray Cush, Geoff Irwin, Jeff Sutherland, Carolyn Fisher, Vicki Gordon on becoming qualified bowls coaches.
- Coaches now have BHBC coaches polo shirts and are required to wear them when coaching.
- Recommendations on ways to improve barefoot bowls submitted to the board.
- Kiosk machine with a 42inch screen has been purchased and at the time of writing this report Brian Bottrell is specifically designing a program for BHBC and hopes to have it up and running soon. Brian is doing this job at no cost to the club. On behalf of the club Brian thank you.
- New club shirt. Thanks must go to Mick Myers and Merrill Holmes for the art work. It's been a long 12 months trying to put this together however we are getting closer to placing an order. At the moment I am sifting through suppliers to get a quality product at a reasonable price.

I would also like to thank the Board and Justin O'Donnell for their assistance throughout the year.

Jim Wading Chairman Bowls Committee

LADIES SECTION

Burleigh Heads Bowls Club Inc. [Ladies Section]

NOTICE OF MEETING

Notice is hereby given that the 81st Annual General Meeting of the Burleigh Heads Bowls Club Inc. [Ladies Section] will be held in the Clubhouse on

Thursday 29th November 2018 at 9.30am.

BUSINESS:

- 1. Confirmation of Minutes of Previous Meeting.
- 2. Consideration and Adoption of Annual Report.
- 3. Election of Office Bearers.
- 4. Consideration of Notices of Motion (if any).
- 5. General Business.

Sally Doffkont

Hon. Secretary

Burleigh Heads Bowls Club Inc [Ladies Section].

HONOUR ROLL

PRESIDENT 2017-2018

June O'Dea

ADMINISTRATORS HON. SECRETARY

Sally Doffkont

LIFE MEMBERS

Ida Johnson
Daphne Mitchell
Moira Toovey
Joan Gill
Helen Harris

COACHES 2017/2018

Norma Herbertson Hazel Easton Caroline Fisher Di Pickett Vicki Gordon

UMPIRES 2017/2018

Kay Hodges
Hazel Easton
Joyce Greenwood
June O'Dea
Karen Masters
Glenda Shapter
Jocelyn Cheshire

Burleigh Heads Bowls Club Inc. [Ladies Section]

OFFICE BEARERS 2017—2018

PATRONS

Daphne Mitchell and Hazel Easton

PRESIDENT

June O'Dea

IMMEDIATE PAST PRESIDENT

Diane Pickett

HON. SECRETARY

Sally Doffkont

ASSISTANT SECRETARY

Karen Masters

GAMES DIRECTOR

Val Bourne

COMMITTEE LADIES

Maureen Hughes

SELECTORS

Dorothy Hanlon (Chair) Kay Hodges, Donna Jenkins, Yvonne Haley, Lana Wright

PROVIDOR

Doreen La Pila

WELFARE OFFICER

Gail McGaveston

POSTAL ADDRESS:

P.O. Box 200, Burleigh Heads, QLD, 4220 PHONE - GAMES OFFICE ONLY - 5520 1973

UMPIRES REPORT

I wish to thank umpires Jocelyn Cheshire, Hazel Easton, Karen Masters, June O'Dea and Glenda Shapter who have given up their time and made themselves available for the ladies Championship events, Pennants and the Australian Open during 2018.

Thanks also to the men's umpires who assisted with our Pennant games and Gala Day at Burleigh. We would like more ladies to train as umpires as most of us are also involved in the competitions. Wishing everyone a happy bowling year ahead.

Kay Hodges Umpires Chairwoman

Championship Winners & Runners Up

Fours: K Harding, D Dorrington, E Cullen, D Jenkins - 27 W

G Shapter, L Wright, C Birdie, Y Haley - 12 R/U

Triples: G McGaveston, A Makepeace, C Lewis - 33 W

A Edwards, V Murphy, B Hartnett - 12 R/U

Pairs: J Moore, D Hanlo

Selectors Report

What a happy day we all experienced the day our ladies brought home the 4th Division Pennant flag. Thank you to all the club members, ladies And men who turned up at Robina to cheer us on.

I now must thank out hand of selectors, Lana, Yvonne, Donna and Kay for all their work each Thursday in sorting our games etc.

Our Selector helpers Jocelyn, Jane, Jan must also be thanked for their punctual attendance each week. I am so thankful our selectors and helpers have all worked together as a team this year. With all our up and coming new members this year hopefully another pennant team will be included in 2019.

A special thank you must go to our Pennant Managers during our 6 week competition. At present we have not been advised of the 2019 format for next season pennant games.

Thank you and good bowling and good health to all

Dorothy Hanlon Chair of Selectors

Coaching report

We have had a busy coaching year with ten ladies initially starting to learn to bowl. This has involved a considerable amount of time with each new bowler having a minimum of six lessons. Of the ten we have gained seven new members and we appreciate the fact that our bowlers realise that some of these ladies have never played a sport before, and that by encouraging them and being patient their bowling skills will improve.

A number of skills session for new bowlers and other members who wanted to fine tune their game were held on Tuesday afternoons.

Also, it gives me much pleasure to welcome three new Coaches; Di Pickett, Carolyn Fisher and Vicky Gordon, who have all completed the Level 1 coaching course, attained a Blue Card and are now qualified for four years to be Club coaches joining Hazel Easton and myself.

So we have new coaches and new members. This is very positive for our Club and it augers well for a happy and successful 2019 bowling year.

Norma Herbertson Chair of Coaches

LADIES PRESIDENT'S REPORT

This is my 2017/18 Burleigh Annual Report. This booklet has been my constant companion and my source of knowledge for many topics and names I had to peruse for the last two years. My bible shall I say.

Heartfelt thanks to my committee Sally Doffkont for her excellent secretarial skills. Val Bourne and her assistant Karen Harding for their Games Directors expertise. Karen Masters for her job in stocktaking the uniforms. Doreen LaPila as a worthy Providor and helpers Jan Mooney and Margaret McGregor. Maureen Hughes still doing a great job as the Raffle Guru. Also Gwenda Reynolds with her surprise morning teas. I

appreciate the help and time these ladies put in to make our Thursday a success every week.

To our Welfare Officer Gail McGaveston, keeping us up to date with health issues of our members plus her quirky sayings.

Margaret Huxley, Hazel Easton, Karen Harding and Phill Scully who love their time at Saturday morning bowls and do a wonderful job with providing the best morning tea in Burleigh! Plus bowls!

Our selectors Dorothy Hanlon, Kay Hodges, Donna Jenkins, Lana Wright and Yvonne Haley a huge thank you for your judgment in choosing teams during the year and you did correctly select our Pennant Team Division 4 as they won the flag! Congratulations to all.

Thank you to the chairperson of the Umpires Kay Hodges along with Hazel Easton, Glenda Shapter, Karen Masters and Jocelyn Cheshire...applause for all the ladies who work hard when our championships are on and we can't have the competitions without umpires, simple!

We welcome Caroline Fisher, Diane Pickett and Vicki Gordon in joining with our Ladies Head Coaching Norma Herbertson. This is wonderful as we now have 4 Ladies coaches. We have had quite a few ladies join our club this year and it has been a busy and fulfilling time for these lady coaches. This coaching is so important to give new bowlers a great start to our game.

Many thanks also to our Patrons Daphne Mitchell and Hazel Easton for your support and sponsorship. Our Life Members Joan Gill, Helen Harris and Moria Toovey who give us knowledge, support donations and sponsor us. We all learn from these ladies.

Our Craft and Charity Ladies Noreen McMurray, Moira Toovey, Nola Alexander and Dorothy Nielsen are at the club every Thursday setting up their stall ready to sell to you their homemade wares. These items of jams, pickles, bags, knitting, crochet, sewing needlework and cakes are all made by our own Burleigh Bowls ladies, a credit to all of you. This group also provide to us two lunches a year, plus two sponsored days.

Thanks also to Dorothy Hanlon who makes and decorates the beautiful cakes we have during the year for our special days.

Our office staff headed by Justin O'Donnell are always so helpful with any enquiries we throw at them. Thanks for your smiles and expert help. Brigitte, Kasey, Cameron and Jayden.

To the Bar staff Garry, Ian, Luke, Dolly and Brett, many thanks for your help and service.

To all the Bistro staff it's a pleasure to order our meals. On our special days we thank you for your extra work and courteous way you get through the busy times.

To our Board under a very capable Paul Hynes, I wish to thank the members who do have the club at heart and want it to soar and survive. Justin has been a big influence encouraging the younger people in and for them to be repeat customers.

Thanks go also to Peter Hamilton, Brian Bottrell and Jim Wadling along with the Mens Committee for their help to the ladies.

My last hip hurray!! Is for our volunteers during the year, the committee rely on your help all the way through and you ladies have been so keen and happy to help, it's made my job so much easier, many thanks. Also those ladies who have donated items for the raffles, money and those who have helped Maureen on the raffle table, this is a fun job or so I have been told! I cannot name you all but you know who you are.

June O'Dea Ladies President

SECRETARY'S ANNUAL REPORT 2018

Ladies, on behalf of your council I am pleased to present the Annual Report for 2018.

I would like to welcome any new members to our club and our best wishes go to those members who have either retired from bowling or have relocated to other clubs.

Our sympathy is also extended to those members of our club who have experienced bereavement in their families during the past twelve months.

Many thanks are extended to Justin O'Donnell for his assistance during the year and for his contribution in organizing and obtaining sponsors. We thank all sponsors, new and continuing for the their valuable support. Many thanks to the girls in the office; they are always very helpful and obliging, nothing is too much trouble. Also a big thank you to the employees of the Burleigh Heads Bowls Club who have assisted generously and efficiently whenever asked; their efforts have helped me greatly.

As your delegate to the GCTDLBA and accompanied by President June O'Dea, it has been our privilege to represent our club at the district monthly meetings. I thank the district lady members for providing us with support and feedback on GCTDLBA issues.

On behalf of the Burleigh Heads Lady Members I would like to acknowledge the dedication and work of all those members who have served the club in an official capacity during the year. These include our President June O'Dea, Vice President Denise Lowe, Games Director Val Bourne and her assistant Karen Harding; also our committee members Providor Doreen LaPila, Raffle Convenor Maureen Hughes and Assistant Secretary Karen Masters. A big thank you to our selectors, umpires and coaches. A special thank you to all the members who unofficially volunteer their time and effort; without your contribution our club cannot function. The ladies who make all the cakes for our special days are wonderful.

In March 2018 Vice President Denise Lowe tendered her resignation from the position and the Board. We thank Denise for her contribution to Burleigh Bowls Ladies club, especially for years as the ladies Secretary.

Many thanks and appreciation to ladies Noreen, Moira, Nola and Dorothy who serve on the Craft and Trading Table. Also thanks to the ladies who donate, cook and sew, the table would not be a success without you. This year the Craft and Charity Trading Table were once again able to make a substantial donation of \$5,000 to the Blue Care Nurses for their community work and a \$2,000 donation to the Children's Brain Tumour Unit at the Oncology Department of the Lady Cilento Hospital in Brisbane. In addition to donating to these worthy causes, they sponsored three ladies playing days, everyone would agree a mighty effort by all involved.

Owing to unexpected family commitments I will be resigning as your Secretary at the AGM on the 29th of November. I have thoroughly enjoyed my 21 months and it has helped me to learn how bowls operate. I would like to thank all the ladies and especially my committee for all the help and kindness I have been given. Also the club staff have been very supportive and they are always willing to help. I wish the new Secretary as happy times as I have had and I am very willing to help whenever needed.

To all our lady members, I wish you all great bowling and good health for 2019.

Sally Doffkont Hon. Secretary

Monthly Council Meetings Attendance Roll

October 2017 to September 2018

J. O'dea - 12

D. Pickett - 3 (Oct - Dec 2017)

D. Lowe - 1 (Jan - March 2018)

S. Doffkont - 12

V. Bourne - 10

M. Hughes - 11

D. LaPila - 10

K. Masters - 7

J. Gabriel - 3 (Oct - Dec 2017)

National Coaches

Norma Herbertson (Head of Coaching), Hazel Easton, Carolyn Fisher., Diane Pickett and Vicki Gordon.

National Umpires

Kay Hodges (Head of Umpires), Hazel Easton, June O'Dea, Glenda Shapter, Karen Masters and Jocelyn Cheshire

Sally Doffkont Hon. Secretary

Ladies Championship Winners & Runner Up

Fours: K Harding, D Dorrington, E Cullen, D Jenkins 27 W

G Sapter, L Wright, C Birdie, Y Haley 12 R/U

Triples: G McGaveston, A Makepeace, C Lewis 33 W

A Edwards, V Murphy, B Hartnett 12 R/U

Pairs: J Moore, D Hanlon 20 W

K Harding, D Jenkins 14 R/U

Singles: D. Hanlon 25 W

H Richmond 16 R/U

Consistency: G. McGaveston 103 W

M DeJongh 63 R/U

Veterans: S Doffkont 26 W

K Hodges 17 R/U

B Grade Pairs: N Wickham, S Doffkont 23 W

A Edwards, V Murphy R/U

B Grade Singles: A Chapman 26 W

S Doffkont 16 R/U

Novice: D Goodridge 25 W

K Marris 20 R/U

MENS SECTION

Burleigh Heads Bowls Club Inc. [Men's Section].

NOTICE OF MEETING

Notice is hereby given that the 81st Annual General Meeting of the Burleigh Heads Bowls Club In (Men's Section) will be held in the Clubhouse on;

Sunday 2nd December 2018 at 9.30am.

BUSINESS:

- 1. Reading the notice convening the meeting.
- 2. Election of Council.
- 3. Election of Selectors.
- 4. Notice of Motions, (refer to the Clubs Notice Board located next to the Games Office).
- 5. To transact any general business that may be brought forward in accordance with the Rules of the Club.

Bruce Stotesbury

Hon Secretary

Burleigh Heads Bowls Club Inc. [Men's Section] HONOUR ROLL

PRESIDENT 2017-2018

P. Hamilton

VICE PRESIDENT

B. Bottrell

ADMINISTRATORS HON. SECRETARY

B. Stotesbury

LIFE MEMBERS

R. O'Shannessy

K. Nicholls

J. Fowler

UMPIRES 2018

K. McCarthy

V. Sullivan

T. Webster

N. Hodges

P. Hynes

G. Thompson

K. Masters

COACHES 2018

R. Alexander

N. Hodges

M. Myers

R. Cush

G. Irwin

J. Sutherland

Men's President Report

Another year at Burleigh Heads B.C. has come and gone.

I would like to thank Trevor and Vince and their team for their dedication in producing the best greens possible. In my ten years I never saw green 1 look as good the day before being taken out as it did this year. Our club was again very busy during the winter months with our southern visitors joining us. The help received from the volunteers when greens maintenance times come round is also greatly appreciated.

Thankyou to my fellow council members, Brian Bottrell, Bruce Stotesbury, Mick Myers, Steve McGaveston and Dennis Hurst. This year we saw some new faces on the council in Steve McGaveston, Dennis Hurst and secretary Bruce Stotesbury. It has been a big learning curve for Bruce as a reasonably new bowler trying to deal with admin issues with District and Bowls Qld. Bruce deserves a special thanks for a job well done. Without their support my role would be very difficult.

Thankyou to Brian for his work organising the Wednesday and Friday afternoon and evening raffles and the Saturday raffle. Brian had a great team of helpers, Steve and Gail McGaveston, Linda Buatava, Anthony Taubman, Geoff Irwin, Russell Acworth, Greg Pierce. If I have missed anyone I apologise.

Vince again took on the role of games office coordinator and has done another fantastic job organising bowls day workers for the games office, social bowls, championship games and integrating Premier Sevens and pennants. It is not until people spend some time in the games office that they realise how much work is involved. Vince has managed to recruit a good group of assistants and although some spend more time in the games office than others, I thank every one of them for their support and their contribution.

We again noticed a slight decline in the number of winter visitors from past years. We have no control over that situation. All we can do is make Burleigh the place where visitors the coast want to play bowls. I believe we are succeeding with that objective by providing quality bowls as loan bowls, allowing them to hire lockers short term (when available), keeping our fees at a modest price and most of all and more importantly, making them feel welcome. Quite a number of our visitors thanked me for our hospitality before they went home, all telling me they will be back next year.

Sometimes I think our own members don't appreciate what our club provides for them. We have the cheapest mat fees on the coast, our return to players via trophy money is also the best on the coast. No mat fees for pennants, we pay travel money for pennants.

The Match Committee, Vince Sullivan (Chairman), Mick Myers, Dennis Hurst and Steve McGaveston have again produced another smoothly run and well organised Club Championship schedule. Thankyou for your commitment and your support. Coordinating this schedule is becoming harder when you have to work around issues such as Premier Sevens (now known as Q7's), district events, state and national events. All of which vary their schedules from year to year.

To our selectors Graham Absalom, Steve Miller, Grant Fehlberg, Dave Kennedy and Shane O'Toole I say thank you for taking on the unenviable task of selecting teams to represent the Club.

This year we fielded 4 teams in pennants. Not a good year. Hopefully we will do better next year.

It was pleasing to see the response from members when we asked for volunteers to become coaches. We now have 5 new trained coaches to support Head Coach Ron Alexander.

The Burleigh Classic was once again a success. Special thanks to Bob Marin and Vince Sullivan for their coordination of the event. We tried a pairs on Friday and 2 bowl triples Saturday and Sunday to cater for the workers. The change proved successful but may

require some adjustments next year. Thankyou to June O'Dea and her team of Ladies for providing the morning teas.

This year we were again involved with the Australian Open with our club being used. Jim Wadling took on the role of coordinator for our club and did a fantastic and professional job for us.

The Commonwealth games were held on the coast this year. Congratulations to Jake & Grant Fehlberg in winning gold at the Games. I watched the final on TV. I know there were a lot of supporters from Burleigh at the game because I could hear them.

President's Day and Presentation Day was another successful day. It is great to see so many members on hand to acknowledge our championship award winners. About 100 members played bowls on a club selected day with \$880.00 going back to members as prizes. Approximately 70% of players received a prize.

Congratulations to all our 2018 Championship winners.

Thankyou to Vince Sullivan for organising our umpires for officiating at Premier Sevens, Pennants and Championship matches.

Thank you again to Clarry Nash and Paul Taubman for volunteering to take on the role of Welfare Officer for the Men's Club. Both are very dedicated to the role and I am sure those with whom they made contact appreciated their genuine concern for their wellbeing.

Thank you to the Board Members for their support of our activities throughout the year. I would also like to thank Justin and his office staff, Garry and his bar staff and Rob and his bistro staff for their cooperation and contributions to another very successful year for our Club.

Secretary's Report

Since the Men's Section AGM in December 2017 there have been 11 meetings of the Men's Council.

Attendance is as follows:

Peter Hamilton 11
Brian Bottrell 11
Bruce Stotesbury 9
Mick Myers 10
Steve McGaveston 10
Dennis Hurst 10

The membership of the Men's Section has decreased significantly from last year. This is a reflection of the high level of aged members retiring from bowls or no longer participating. Current members are bringing in new players, reflecting the high level of satisfaction of the current membership; new members are coming from other clubs as the migration from the southern states continues. The Gold Coast is currently one of the fastest growing regions in Australia and Burleigh Heads Bowls will continue to encourage a younger demographic to take part in lawn bowls, securing a bright future for our club.

On behalf of the Men's Council I'd like to extend our sympathy to family and friends of members who passed away during this year, notably Jim Hughes Senior who has been a fixture at the club for close to three decades. We also wish a speedy recovery to those members who are off the greens due to sickness and welcome their forthcoming return.

Where would our club be without the volunteers? Big thanks to all the members who volunteer their time throughout the year to help make this club more of a family. It could be working in the Games Office, Selling Raffle tickets; helping around the Greens, Umpiring or Managing sides, putting away the sunshades, taking down the flags. The club is a better place for everybody with your efforts.

Congratulations to the teams that participated in Premier 7's. After some first year experience, we will be more prepared for the 2019 season now renamed Q7's. Unfortunately, for the first time in a long time we had no Burleigh sides in the grand finals in of any division finals. I'm sure we will have a more successful season next year.

Thank you to all of the staff in the Office, Bistro and Bar. Your patience and great humor make Burleigh Bowls a warm and inviting place to be.

Another big thanks to my fellow Councillors for their help and support throughout my rookie year, especially President Peter Hamilton, a man with great insight and patience.

And finally, thank you to all of the members who I have met and become friends with on the greens and socially. As a newcomer to bowls and Australia I was very lucky to have joined such a friendly and welcoming club. Thank you everyone.

Bruce Stotesbury Hon Secretary

Selectors Report

Thanks to Grant Fehlberg, Shane O'Toole, David Kennedy and Steve Miller for their special effort on selection this year.

Pennant

Burleigh competed in four divisions this season. Divison one struggled against strong opposition and were relegated to Division 2 for the first time. Plans are fast to strengthen our representatives to regain entry to the top division.

Divisions three and six performed very well with both playing in the finals. A great experience to improve on next year.

Division seven were the brunt of changes in other divisions but competed very well.

Thanks to all players who made themselves available to represent BHBC. Fifteen bowlers represented BHBC for the first time. Thanks also to the team managers who do a great job each week with the necessary paperwork.

Summer Nines

This competition is played on Saturday morning for bowlers, make and female, from division four and below and provides an opportunity for bowlers to improve their game for promotion to pennant.

Premier 7's

Burleigh were represented in Division 1 (two teams) Division 4 and an over 60's division. All teams performed well. Division four played into the finals. Well done. This competition will now be known as Q7's to be played in Jan/Feb 2019

Graham Absalom Chairman of Selectors

Games Organiser Report

This year all our Club Competitions have been completed and all winner appear on another page of this report. Congratulations to all winners and I thank all who participated in these events.

Last year I had to report our bowling numbers were down slightly, however this year has shown some improvement with a total of 12,660 bowlers playing in social games for the period of November 2017 through to October 2018. This is up 41 players from figures the previous year and is mainly due to good winter visitors numbers, The best month was August with 1478 bowlers attending.

I would like to thank my assistants in the Games Office as without them I could not handle the huge load it takes to control all the social play plus the numerous competitions played. These people are B. Marin, G. Angus, G. Absalom, A. Cullen, P. Westlake, G. Irwin, D. Fisher, C. Nash and P. Griffiths.

Thanks also to my match committee members M. Myers and D. Hurst

Not a lot of winners from District competitions and Pennants this year, however we did have two Divisions make Pennant Finals. Due to some restructuring taking place it is hoped next year will see a big improvement in our fortunes and we will achieve some better results.

Vince Sullivan Games Director

Men's Championship Winners & Runner Up

Fours: J Miller, R Kelly, M Foley, T Kelly W

S McGaveston, D Kennedy, M Landon, A Hyde R/U

Pairs: V Sullivan, T Crompton W

J Fehlberg, S Coffey R/U

Singles: D Hurst W

M Landon R/U

"B" Grade Pairs: B Stotesbury, A Opferkuch W

J Sutherland, B Bottrell **R/U**

Triples: D Hurst, M Myers, S O'Toole **W** G Fehlberg, J Fehlberg, C Fehlberg **R/U**

Handicap Singles: Mick Myers W

S McGaveston R/U

"B" Grade Singles: Sean Wheeler W

C Nash R/U

Veteran Pairs: A Small, K Murphy W

G Radcliffe, R Cale R/U

Veteran Singles: W Armstrong W

C Vella R/U

Novice Singles: D Gallagher W

P Turner R/U

Mixed Fours: M Holmes, J Fehlberg, A Makepeace, C Fehlberg W

G, Shapter, K Harding, G Irwin, G Shapter **R/U**

Mixed Pairs: E Joselin & S O'Toole W

J Mooney & J Fehlberg R/U

THE CLUB ADMINISTRATORS

	PRESIDENT	SECRETARY	TREASURER
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012	L. Potter L. Potter L. Potter J. Mortimer J. Mortimer D. Harvey A. Beavis A. Beavis C. McKenzie L. Landon D. Fisher B. Price B. Price D. Nicholas D. Brown C. Hawes C. Hawes C. Hawes P. Hamilton	L. J. Thomas D. H. Brown K. A. Spilsted K. A. Spilsted D. H. Brown	G. McGregor G. McGregor G. McGregor A. Beavis A. Beavis K. Moore
2013 2014 2015 2016 2017	P. Hamilton P. Hamilton P. Hamilton P. Hamilton P. Hamilton B. McGregor	D.H. Brown D.H Brown / P. Hyne B. Bottrell B. Bottrell B. Bottrell	es
2018	P. Hamilton	B. Stotesbury	

2019 CALENDAR OF EVENTS

Please note: The following events are a guide only. Please see your Section's Games Director or check our monthly Greens Gossip newsletter closer to dates.

January 2019 1st New Years Pairs

2nd New Years Pairs

10th Ladies Bowls Commence

Premiere 7's, Summer Nines & Championship commence

26th Australia Day, reserved 28th Mixed Bowls

February 2019 Mens Premier 7's & Summer Nines

Mens Championship Fours & open Singles Commence

March 2019 Premier 7's & Summer Nines including Finals

Championship Singles & Veteran Pairs Ladies Championship Fours - Round 1

April 2019 Ladies Championship Singles

Mens Championship Pairs, Singles (including final), B Grade

Singles, Veteran Pairs

25th Anzac Day

May 2019 4th, 5th & 6th Burleigh Classic

Ladies Championship Pairs

June 2019 Ladies Birthday

Ladies Championship Triples

Ladies Novice Singles

Australian Open

Mens Championship Triples

C of C Fours

July 2019 Pennants Commence

C of C Pairs & C of C Singles Mens Championship Triples

Ladies Gala Day

Ladies B Grade Singles Ladies Veteran Singles

August 2019 Ladies B Grade Pairs

Pennants including Finals

Mens Championship triples including final & handicap Singles

Australian Indoor Tweed Heads

September 2019 Mens District Singles

Mens Mixed fours, Handicap Singles including Finals,

Mixed pairs

Men's Presidents Day & Trophy Presentations

Midweek 9 a side Challenge commences

Ladies Presidents Day

October 2019 Ladies Presentation Day

Mens Mixed Pairs

Mens District Pairs & Midweek 9 a Side Challenge

November 2019 Mens Mixed Pairs including Final

Annual Meeting

December 2019 5th Ladies Christmas Party

6th Ladies Last Game of Bowls

Mens Championship Fours for 2020 commence



Burleigh Heads Bowls Club Inc

ABN 21 138 019 928

Financial Statements

For the year ended 30 September 2018

JMR GROUP

Chartered Accountants & Company Auditors

Suite 13 Level 1 Riverwalk One Building 140 Robina Town Centre Drive Robina QLD 4226 Phone: (07) 5562 0333 Fax: (07) 5562 0777 Email: info@jmrgroup.com

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Statement by Members of the Committee For the year ended 30 September 2018

The Committee has determined that the association is not a reporting entity and that this general purpose financial report should be prepared in accordance with the accounting policies outlined in Note 7 to the financial statements.

In the opinion of the Committee the Income and Expenditure Statement, Statement of Financial Position, and Notes to the Financial Statements:

Presents fairly the financial position of Burleigh Heads Bowls Club Inc as at 30 September 2018 and its performance for the year ended on that date.

At the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Chairman

Treasurer

Dated: .11.2017

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF BURLEIGH HEADS BOWLS CLUB INC.

SCOPE

We have audited the attached financial report, being a general purpose financial report comprising the Executive's Declaration, Statement of Income and Expenditure, Detailed Balance Sheet and Notes to the Financial Statements for the year ended 30 September 2018 of Burleigh Heads Bowls Club Inc. The Executive is responsible for the financial report and has determined that the accounting policies used and described in Note 7 to the financial statements which form part of the financial report are appropriate to meet the requirements of the Associations Incorporations Act Queensland and are appropriate to meet the needs of the members. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of Burleigh Heads Bowls Club Inc. No opinion is expressed as to whether the accounting policies used are appropriate to the needs of the members

The financial statements have been prepared for the purpose of fulfilling the requirements of the Associations Incorporation Act Queensland. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

Our audit has been conducted in accordance with Australian Auditing Standards. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with the accounting policies described in Note 7 so as to present a view which is consistent with our understanding of the association's financial position, and performance as represented by the results of its operations and its cash flows. These policies do not require the application of all Accounting Standards and other mandatory professional reporting requirements in Australia.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION

In our opinion, the financial report presents fairly, in accordance with the accounting policies described in Note 7 to the financial statements, the financial position of Burleigh Heads Bowls Club Inc as at 30 September 2018 and the results of its operations for the year then ended.

Signed on: 14th November 2018

RUSSELL TREVORROW

Registered Company Auditor No. 8708 JMR GROUP PO Box 4055

Robina Town Centre. Qld. 4230.

Income and Expenditure Statement

Γrading Income Surplus/(Loss)		2018	2017
Net Surplus – Ladies	1	5,742.87	12,176.56
Net Surplus - Men	2	28,517.34	10,220.27
Net Surplus - Bar	3	374,549.53	339,869.44
Net Surplus - Gaming	4	400,435.27	468,722.20
Net Surplus - Keno	5	28,697.77	4,709.47
Net (Loss) Bowling Green	6	-139,405.24	-180,312.29
Net (Loss) Kitchen	7	-21,137.78	
Total Trading Surplus	_	677,399.76	655,385.65
Administration			
Income			
Sales – Raffles		6,946.10	-
Barefoot Bowls		48,027.92	28,968.70
Caterer's Contract		10,099.99	53,418.04
Donations		104.75	-
ATM/Vending m/c Commissions		8,714.21	6,992.45
Interest Received		18,345.94	25,463.93
Merchandise Sales		1,444.47	204.56
Membership Subscriptions		56,576.46	60,812.29
Sponsorship		12,818.18	2,491.96
Sundry Income		21,674.51	5,960.87
Total Administration income	_	184,752.53	184,312.80
Net Income		862,152.29	839,698.45
Expenses			
80 th Birthday Celebrations		-	5,604.00
Advertising and promotion		9,062.06	32,238.74
Affiliation Fees		36,731.58	36,089.83
Accounting fees		28,970.39	2,636.50
ATM Lease		450.87	-
Audit fees		9,840.91	7,155.00
Barefoot Bowls			622 17
		1,448.20	
		6,362.23	3,263.10
Catering		6,362.23 2,635.18	3,263.10 1,134.97
Catering Cleaning and rubbish removal		6,362.23 2,635.18 60,795.64	3,263.10 1,134.97 37,742.48
Catering Cleaning and rubbish removal Coffee Machine Consumables		6,362.23 2,635.18 60,795.64 3,799.68	3,263.10 1,134.97 37,742.48 5,878.28
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses		6,362.23 2,635.18 60,795.64	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations Electricity		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations Electricity Entertainment- Live		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15 93,190.94	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations Electricity Entertainment- Live		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29 71,095.21
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations Electricity Entertainment- Live Freight Licence Fee		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15 93,190.94	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29 71,095.21
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations Electricity Entertainment- Live Freight Licence Fee Entertainment & Catering		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15 93,190.94 19.09	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29 71,095.21
Cleaning and rubbish removal Coffee Machine Consumables Computer expenses Contract Payments Donations Electricity Entertainment- Live Freight Licence Fee Entertainment & Catering		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15 93,190.94 19.09 3,014.70	3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29 71,095.21 - 2,486.99 27,134.49
Catering Cleaning and rubbish removal Coffee Machine Consumables Computer expenses		6,362.23 2,635.18 60,795.64 3,799.68 5,642.36 - 1,997.98 27,800.15 93,190.94 19.09 3,014.70 25,708.40	622.17 3,263.10 1,134.97 37,742.48 5,878.28 5,723.56 6,197.00 289.26 32,336.29 71,095.21 - 2,486.99 27,134.49 581.27 10,412.50

Income and Expenditure Statement

meon	ic and Expenditure Stat	Cilicit
	2018	2017
Leased equipment	-	8,343.15
Members Draw	14,750.00	22,680.00
Merchandise – purchases	446.40	· -
Pest Control	567.00	1,290.91
Printing, stationery & postage	24,476.39	21,794.57
Promotions	71,361.26	46,746.57
Provision - Long Service Leave	-772.04	-11,224.66
Provision for RDO's	350.61	
Professional Fees	3,890.00	17,948.16
Provision for Annual Leave	-744.38	-3,279.98
Raffle Expenses	2,323.60	-
Rates	34,274.59	40,570.23
Rent	127.00	123.00
Repairs & maintenance	22,494.99	50,025.73
Security	15,166.00	15,977.09
Subscriptions	2,306.25	3,256.80
Staff amenities	13,175.38	1,663.02
Staff Training	6,251.07	232.73
Sundry expenses	3,265.41	1,637.42
Superannuation	20,001.67	21,647.64
Telephone	5,388.66	5,870.68
Uniforms – Administration	-	535.26
Wages Administration	237,850.71	259,542.71
Workers Compensation	5,250.23	2,202.88
Wi-Fi	1,750.34	1,850.13
Total expenses	839,546.61	824,311.95
et operating profit from ordinary activities	22,605.68	15,386.50
Less:		
Amortisation – Website Development	1,000.00	1,000.00
Amortisation - Leasehold Improvements	12,725.00	13,573.00
Depreciation - plant & equipment	159,367.32	154,383.00
	173,092.32	168,956.00
Net surplus/(loss) from ordinary activities	(150,486.64)	(153,569.50)

The accompanying notes form part of these financial statements.

Balance Sheet as at 30 September 2018

		2018	2017
Current Assets			
Cash Assets			
Cash at bank - General Account		78,942.55	74,804.98
Cash At Bank - Gaming Account		83,028.03	98,056.79
Cash at Bank - Max-i Direct		3,855.00	15,543.08
Card-It – Odyssey Trust Account		2,172.50	8,370.82
Investments – Term Deposits	9	786,000.00	786,000.00
Jackpot Joker – Float		550.00	600.00
Cash on hand	_	31,212.50	77,788.55
	_	985,760.58	1,061,164.22
Receivables			
Sundry Debtors		5,567.00	550.00
Card-It – Security Deposit		2,992.98	2,501.91
Accrued Interest		840.01	897.76
	_	9,399.99	3,949.67
Inventories			
Stock On Hand At Cost		51,171.84	54,297.62
		51,171.84	54,297.62
		<u> </u>	<u> </u>
Other			
Security Deposit - Gas		380.00	380.00
Prepayments		49,115.65	38,793.31
		49,495.65	39,173.31
Total Current Assets	_	1,095,828.06	1,158,584.82
Non-Current Assets			
Property, Plant and Equipment			
Leasehold Improvements - at cost		3,675,892.68	3,675,892.68
Less: Accumulated amortisation		(3,485,016.50)	(3,472,291.50)
Plant & equipment - at cost		1,698,814.97	1,554,359.59
Less: Accumulated depreciation		(1,308,507.40)	(1,195,640.08)
	10	581,183.75	562,320.69
Intangible Assets			
Website Development		5,000.00	5,000.00
Less: Accumulated Amortisation		(4,000.00)	(3,000.00)
	10a _	1,000.00	2,000.00
Total Non-Current Assets	_	582,183.75	564,320.69
	_		
Total Assets	_	1,678,011.81	1,722,905.51

Balance Sheet as at 30 September 2018

В	anance sheet as at 50 september 2010	
Current Liabilities	2018	2017
Payables		
Unsecured:		
- Trade creditors	81,791.22	86,671.92
- Card-It – Member Liability – Cash	2,992.98	2,501.91
- Subscriptions in advance	28,271.70	28,531.37
- Accrued Expenses	23,142.90	3,158.81
- Monies Held – Other Committees	260.00	3145.00
	136,458.80	124,009.01
Current Tax Liabilities		<u> </u>
GST clearing	52,023.01	37,708.00
PAYG Liabilities	11,651.00	7,463.22
	63,674.01	45,171.22
Provisions		
Provision Annual Leave	8,573.53	17,167.22
Provision for RDO's	3,373.31	2,379.97
Provision for Link Jackpots	89,271.47	86291.34
•	101,218.31	105,838.53
		<u> </u>
Other		
Superannuation Payable	21,454.27	_
2 1 1 1 1 1 1 1 1 1 1	21,454.27	
Total Current Liabilities	322,805.39	275,018.76
Total Carrent Empires		270,010070
Non-Current Liabilities		
Financial Liabilities		
Bonds held	-	4,000.00
Leasebank	73,328.66	-
Less: Unexpired Interest	-6,569.86	<u>-</u>
Less. OneAprica interest	66,812.80	4,000.00
Provisions		1,000.00
Provision for Long Service Leave	34,947.25	39,953.74
Trovision for Long Service Leave	34,947.25	39,953.74
	31,717.23	37,733.11
Total Non-Current Liabilities	101,760.05	43,953.74
Total Liabilities	424 565 44	219 072 50
1 otai Liadiitties	424,565.44	318,972.50
Net Assets	1,253,446.37	1,403,933.01
Members' Funds		
Onagina Dalausa	1 200 004 25	1 5/1 /52 75
Opening Balance	1,388,084.25	1,541,653.75
Net surplus / (deficit)	-150,486.64	-153,569.50
M 1 LP 1 A 1 C	1,237,597.61	1,388,084.25
Member's Funds on Amalgamation	15,848.76	15,848.76
Total Members' Funds	1,253,466.37	1,403,933.01

The accompanying notes form part of these financial statements.

	\$	\$
	ote 1 - Ladies Section	
Income	5 (50 00	5 500 54
Sales – Raffles	5,650.02	5,598.54
Donations	118.10	-
Green fees	34,640.43	27,002.33
Merchandise sales	1,593.61	693.18
Sponsorship	-	1,000.00
Gala Day	1,134.51	577.27
Total income	43,136.67	34,871.32
Expenses		
Catering	1,209.19	1,756.49
District Events	-	304.10
Entertainment & Catering	<u>-</u>	2,202.15
First Aid	_	473.25
Honorariums	5,195.00	5,570.00
Merchandise - purchases	262.56	417.93
President's Account	1,432.73	190.00
Promotions	4,019.88	-
Raffle expenses	207.30	299.91
Sundry Expenses	522.73	
Fravel / Team expenses	794.55	1,119.00
Felephone	441.20	436.78
Trophies	15,995.34	15,047.15
Jniforms	83.64	13,077.13
Welfare	118.18	_
Yearly stock adjustment	7,111.50	(5,122.00)
Fotal expenses	37,393.80	22,694.76

5,742.87

Net Surplus from ordinary activities

12,176.56

2018 2017

\$

	Note 2 - Men's Section	
Income		
Sales – Raffles	59,230.75	71,535.15
Burleigh Heads Classic	1,157.31	7,090.87
District Games	159.08	272.71
Green fees	103,721.17	102,834.44
Merchandise sales	3,976.12	5,931.26
Sponsorship	409.09	4,202.59
Super Challenge Prize Money	828.18	15,363.63
Total income	169,481.70	207,230.65
Expenses		
Advertising	-	-
Bar Snacks		1,276.30
Catering	5,284.37	10,623.75
District Events	259.09	159.09
Donations	721.65	-
Jackpot Joker	-	554.32
Entertainment - Catering	-	6,080.73
First Aid	-	473.25
Honorariums	4,630.00	7,630.00
Merchandise – purchases	4,230.72	7,653.72
President's Day	-	-
Promotions	5,472.03	
Raffle expenses	48,546.95	67,305.34
Super Challenge – Buses	1,445.30	1,201.00
Super Challenge - Prizes/Trophies	-	13,612.45
Burleigh Heads Classic	5,430.00	15,433.64
Sundry	240.00	-
Travel / Team expenses	746.70	1,698.63
Telephone	1,401.92	2,404.16
Trophies	64,358.83	60,279.00
Yearly stock adjustment	-1,803.20	625.00
Total expenses	140,964.36	197,010.38
Net Surplus/(Loss) from ordinary activities	28,517.34	10,220.27

These notes should be read in conjunction with the attached financial statements.

2018 2017

\$

Note 3 - Bar

Income		
Bar Sales	1,227,483.11	1,139,785.66
Total income	1,227,483.11	1,139,785.66
Cost of Sales		
Opening Stock	38,298.62	37,825.00
Liquor purchases	422,211.12	404,141.42
Non Liquor purchases	42,723.44	40,397.42
Freight & Cartage	6,812.28	8,025.71
Closing Stock	(30,579.67)	(38,298.62)
	479,465.79	452,090.93
Gross Profit	748,017.32	687,694.73
Expenses		
Cleaning Products	1,399.65	-
Computer Expenses	, -	3,021.83
Electricity	6,999.96	7,471.06
Laundry	, -	66.99
Licence Fees	4,676.91	4,518.27
Promotions	514.37	-
Provision - Long Service Leave	-4,234.45	-1,461.06
Provision for Annual Leave	-7,849.31	678.03
Provision for RDO's	642.73	1,646.47
Staff drinks	-	8,184.80
Staff Training	851.59	492.00
Security	-	-
Sundry expenses	174.13	154.72
Superannuation	29,498.14	24,752.91
Telephone	1,238.24	1,111.47
Uniforms	564.00	1,483.82
Wages	321,745.08	287,881.79
Workcover Insurance	8029.67	2,007.43
Repairs and maintenance	9,217.08	5,814.76
Total expenses	373,467.79	347,825.29
Net Surplus from ordinary activities	374,549.53	339,869.44
Surplus as a percentage	30.51%	30.00%

2018 2017 \$

\$

Note 4 - Gaming

Income		
Gaming Income	657,321.06	756,741.17
Sundry Income	-	1,664.42
Profit/(Loss) on Sale of Assets	24,000.00	-
Total Income	681,321.06	758,405.59
Expenses		
Audit fees	4,884.09	3,695.00
Electricity	6,999.96	7,471.06
Gaming – Member Points	31,109.30	24,300.60
Government charges	141,486.27	167,451.64
Interest Expense	2,526.90	-
Promotions	4,775.96	312.50
Provision for Link Jackpots	3,181.10	2,320.64
Repairs & maintenance	5,443.03	4,140.16
Sundry expenses	306.18	56.79
Superannuation	6,973.00	6,935.00
Wages	73,200.00	73,000.00
Total expenses	280,885.79	289,683.39
Net Surplus from ordinary activities	400,435.27	468,722.20

Note 5 - Keno			
Income			
Trading profit	161,474.40	134,952.18	
Total income	161,474.40	134,952.18	
Expenses			
Promotions	750.00	-	
Jupiters Keno	132,026.63	130,242.71	
Total expenses	132,776.63	130,242.71	
Net Surplus from ordinary activities	28,697.77	4,709.47	
	2018	2017	
	\$	\$	

Note 6 - Greens

Expenses		
Electricity	749.98	7,471.06
Maintenance Greens	37,340.37	61,429.57
Provision for RDO's	-	733.50
Repairs & maintenance	-	243.30
Sundry Expenses	-	90.91
Superannuation	8,296.20	9,599.69
Uniforms	328.50	662.37
Wages	90,528.39	99,541.43
Workcover Insurance	2,161.80	540.46
Total expenses	-139,405.24	-180,312.29
Net (loss) from ordinary activities	(139,405.24)	(180,312.29)

Note 7 - Kitchen

Sales	632,686.73	-
Total income	632,686.73	-
Cost of Sales		
Opening Stock	-	-
Purchases	256,522.62	-
Freight & Cartage	17.82	-
Closing Stock	(9,901.26)	
	246,639.18	-
Gross Profit	386,047.55	-
Expenses		
Advertising	233.30	-
Cleaning & Rubbish Removal	3,215.94	-
Electricity	12,272.76	-
Promotions	1,039.98	-
Repairs and Maintenance	11,986.78	-
Superannuation	29,845.18	-
Telephone	830.39	-
Uniforms	50.00	-
Wages	331,255.09	-
Workcover Insurance	1,438.59	-
Kitchen Consumables	15,017.32	
Total expenses	407,185.33	-
Net Surplus from ordinary activities	(21,137.78)	-

Note 8: Summary of Significant Accounting Policies

The financial report is a general purpose financial report prepared in order to satisfy the financial reporting requirements of the *Associations Incorporations Act*. The committee has determined that the association is not a reporting entity.

The report has been prepared in accordance with the requirements of the *Associations Incorporation Act* and the following Australian Accounting Standards:

AASB 112: Income Taxes AASB 1031: Materiality

AASB 110: Events after the Balance Sheet date

AASB 117: Leases

No other Australian Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets.

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report:

Income Tax

The Burleigh Heads Bowls Club Inc. does not incur a liability for income tax due to an exemption under the Income Tax Act.

Inventories

Inventories are measured at the lower of the cost and net realisable value.

Property, Plant and Equipment

Property, plant and equipment are brought to account at cost or at independent or executive's valuation, less where applicable, any accumulated depreciation or amortisation. The carrying amount of property, plant and equipment is reviewed annually by the Board to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows, which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

The depreciation rates used for each class of assets are:

Class of Fixed Asset	Depreciation Period
5 31	1.5
Buildings	15 years
Plant and equipment	3 years - 6 years

Leases

Leases of fixed assets, where substantially all the risk and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the entities within the economic entity are classified as finance leases.

Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual valued. Leased assets are amortised on a straight line basis over their estimated useful lives where it is likely that the Burleigh Heads Bowls Club Inc. will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease incentives received under operating leases are recognised as a liability. Lease payments received reduced the liability.

Leases of PPE, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the association, are classified as finance leases.

Employee Entitlements

Provision is made for the entity's liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be paid later than one year have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the Burleigh Heads Bowls Club Inc. to employee's superannuation funds and are charged as expenses when incurred.

Note 9: Investments

There were nine Term Investment Accounts operating with Westpac during the year:

Туре	Amount	Term	Rate
Term Deposit	\$40,000	12 months	2.50%pa
Term Deposit	\$50,000	12 months	2.50%pa
Term Deposit	\$160,000	12 months	2.25%pa
Term Deposit	\$105,000	12 months	2.25%pa
Term Deposit	\$75,000	12 months	2.35%pa
Term Deposit	\$166,000	12 months	2.50%pa
Term Deposit	\$110,000	12 months	2.25%pa
Term Deposit	\$80,000	12 months	2.35%pa

Total Investments:

\$786,000

Note 10: Movement in Carrying Amounts

Movement in carrying amounts for each class of property, plant and equipment between the beginning and the end of the current year.

Gross Carrying Amount	Leasehold Improvements	Plant & Equip- ment	Total
Balance at Beginning of the year	3,675,893	1,554,360	5,230,253
Additions	-	190,955	190,955
Disposals	-	-46,500	-46,500
Balance at 30 September 2018	3,675,893	1,698,815	5,374,708
Accumulated Depreciation	Leasehold Improvements	Plant & Equip- ment	Total
Balance at Beginning of the year	(3,472,292)	(1,195,641)	(4,667,933)
Disposals	- · · · · · · · · · · · · · · · · · · ·	46,500	46,500
Amortisation Expense	(12,725)	-	(12,725)
Depreciation Expenses	- -	(159,367)	(159,367)
Balance at 30 September 2018	(3,485,017)	(1,308,508)	(4,793,525)
Net carrying amount	190,876	390,307	581,183

These notes should be read in conjunction with the attached financial statements.

Note 10a: Movement in Carrying Amounts

Movement in carrying amounts for intangible Assets between the beginning and the end of the current year.

Gross Carrying Amount	Intangible Assets
Balance at Beginning of the year	5,000
Additions	-
Disposals	-
Balance at 30 September 2018	5,000
Accumulated Amortisation	Intangible Assets
Balance at Beginning of the year	(3,000)
Disposals	-
Amortisation Expense	(1,000)
Depreciation Expenses	
Balance at 30 September 2018	(4,000)

Men's Phone Numbers

Graham	Absalom		0402 303 063
Russell	Acworth		0407 028 997
Ronald	Alexander	5535 5798	0421 028 578
Denis	Altmann		0418 639 102
Graham	Angus	5520 4583	
Albert	Archer	5535 7350	
Winston	Armstrong	5535 2365	
Roderick	Baggaley	55351029	0408 738 367
Keith	Beckwith	5535 9540	0467 651 268
Brett	Bisby		0417 607 617
Lloyd	Black	5525 7262	
John	Black	5535 1091	0419 766 170
George	Blackburn	5535 9153	
Peter	Blay		0407 228 939
Michael	Bloomfield		0409 686 338
Mick	Boland		0411 193 691
Scott	Boniwell		
Kenneth	Bostock		0409 060 831
Brian	Bottrell		0401 448 454
John	Bowden	5576 3280	
Kevin	Bowlay		0435 051 856
John	Bracken	5525 1844	
Keith	Brady	5535 0515	
John	Brixton	5535 1449	
Edward	Brooks	07 3807 3297	0409 640 206
Paul	Brown		0417 388 900
Jim	Brown		0438 727 899
John(frank)	Brundell		0408 140 872
Abraham	Buatava		0404 610 484
John	Buatava		0450 922 686
John	Buck	5535 5326	
Fred	Bullock	5520 1929	
Raymond	Bush	5520 6677	
Arthur	Butcher		0433 792 819
Jack	Cahill		0402 652 800
Louis	Caile	359522680	0405 390 225
Ronald	Cale	5576 5921	
James	Capewell	755356561	0416 579 490
Herbert	Carmody	5520 3395	0412 325 545

Paul	Casey		0401 684 163
Grant	Casey		0438 739 747
Peter	Cheshire		0427 396 660
Michael	Chipperfield		0434 013 868
David	Christie		0417 195 319
Thomas	Clarke	5535 2526	
Craig	Clarke	·	0405 090 912
Steven	Coffey	5593 4546	0427 128 732
Donald	Collins	5535 7175	
William	Collins	5576 5135	
Colin	Collins	5535 5499	
Greg	Compton	·	0408 256 494
Bob	Cook		0419 702 983
Dennis	Cooke	5535 6819	0410 523 228
Leslie	Cooper	5535 3416	
Neville	Cowan	5576 2756	
Geoff	Crittenden	5578 6860	0405 124 708
Trevor	Crompton	5576 4332	0451 703 315
Ron	Cronk		0427 607 016
Allan	Cullen	5530 4879	0401 257 040
Keith	Cullingford	5535 4860	
Ray	Cush	·	0400 944 077
Graham	Dark	55201856	
George	Davidson	55355735	
Trevor	Davis	5535 6107	
Steven	De Jongh		0439 907 342
Scott	De Jongh-fitzpatri	ck	0439 364 979
Peter	De Kleyn		0422 046 416
Graeme	Dexter	5535 7628	
Gerard	Doffkont	5576 0868	
Mario	Dona	5535 2564	0402 345 430
Kenneth	Douglas	5593 5201	
David	Downie		0431 926 516
Peter	Dunn	5522 0587	
Robert	Dunn		0419 184 776
Denny	Edwards		0422 871 246
Arthur	Ellams		0409 925 204
John	Engwirda	5535 1275	0407 195 489
Kenneth	Evans	5535 8521	
Philip	Eves	5576 4135	

Barry	Faulkner		0412 820 588
Cody	Fehlberg	5535 5484	0421 784 575
Jake	Fehlberg	5535 5484	0432 342 722
Grant	Fehlberg	5535 5484	0401 388 173
Steven	Fehlberg	55346594	
David	Fisher	•	0459 140 065
William	Fletcher		0438 224 349
Mark	Foley		0415 355 677
Thomas	Forshaw		0427 782 258
Simon	Fowler		
Kevin	Free	55765254	0414 185 716
Grant	Fulton	•	0401 951 352
Barry	Funnell	5535 8260	
Steve	Furlong		0481 001 833
Colin	Gabriel	07 5667 9202	0421 882 494
Brian	Gallagher	5535 5089	
Dean	Gallagher		0431 415 665
Ray	Gallagher		0433 873 944
Mike	Goldston		0418 686 575
Jay	Goodrich	55463673	0422 741 969
Robert	Graham	5534 3703	
Rodney	Greensill	5535 6047	
Paul	Griffiths		0418 606 027
Brian	Guthridge	5535 9222	
Lyall	Guthridge	5535 9222	
Gregg	Hage	5534 9434	0407 349 422
Brian	Hall		0423 251 665
Neville	Hall	5535 1863	0402 457 940
Brian	Hallam	5520 6332	
Andrew	Halloran	T.	0429 120 077
Peter	Hamilton	5607 0422	0409 047 766
James	Haralampou	5535 7041	0409 357 041
Nevin	Harris	5568 7829	
Llewellyn	Hart	5593 4425	
Jeffrey	Неару	T	0420 989 845
Darryl	Heeney	5520 0092	0412 096 802
Kevin	Henderson		0475087919
David	Henderson	5578 8796	
Colin	Herbertson	5520 6586	
Wes	Heritage	5535 8758	

Dennis	Hernon		0424 469 994
Terence	Heyer	5520 4452	
Peter	Hickman		0417 075 022
Cameron	Hilton		0424 416 797
Noel	Hodges	5562 2999	0407 222 654
Allan	Holmes		0418 761 957
Derrick	Hooker		0408 674 130
Russell	Houghton		0438 118 558
Colin	Hughes	5535 5806	
Jim	Hughes		0417 417 342
John	Hughes		0435 351 570
Noel	Hull	5535 4671	
Dennis	Hurst		0420 926 938
Mark	Hurst		0498 109 394
Darcy	Hutchen		0405 191 856
Neville Robert	Huth	5535 4209	
Alex	Hyde		0416 046 731
Paul	Hynes		0419 679 672
Robert	Hynes		0429 337 851
Stuart	Ireland		0459 695 877
Geoff	Irwin	5535 2535	0414 180 294
Terry	Jarred		0408 331 052
Richard	Jeffery	5593 8161	
Gregory	Jenkins		0414 306 105
Peter	Johnson	5598 7622	0418 117 771
Matthew	Jones	5533 1107	
Graham	Jones		0419 678 261
Kevin	Jordan		0428 591 115
Sean	Kearney	,	0419 112 916
Dennis	Keating	07 5530 5764	0411 707 074
Bernard	Kelly	5574 6261	
Ross	Kelly	5576 0562	
Tasman	Kelly	5535 2615	0410 614 114
Drew	Kendal	,	0429 948 698
Ray	Kennedy	55201318	
David	Kennedy	5520 1318	0421 312 365
Ross	Kennedy		0404 472 582
Peter	Kerrigan		0449 104 317
Walter	Kitching	5535 7738	0420 384 580

Raymond	Krauss	5522 0396	
Damien	Kresinger		0429 498 360
Frederick	Land		0450 561 623
Leslie	Landon	5593 4002	
Michael	Landon	1	0474 206 171
lan	Law	07 5530 3868	0416 128 935
Alan	Law		0402 885 799
Graham	Lee	5535 3953	
Roberto	Leser	5535 0037	
Leo	Lindstrom	5568 7570	
William	Lodge	07 5502 1885	
Gerald	Lowe	5593 5423	
Peter	Luke	07 5530 5714	0457 072 735
Darren	Lunt		0433 544 486
Glen	Lynch		0438 765 362
Alan	Macgregor	55938858	
Kenneth	Mackenzie		0437 839 262
Robert	Marin	5520 1732	0413 219 214
Thomas	Marris		0418 754 311
Raymond	Martin	5535 4559	
Keith	Masters		0411 048 101
Jeffrey	Maughan	03 6272 2741	0410 121 819
Kevin	Mccarthy	5576 6885	
Stephen	McGaveston		0404 373 320
Bruce	Mcgregor	5508 2091	
James	McGuire		0424 022 914
Roy	McKay	55342132	
Bill	McKenzie		0431 184 856
Roy	Mclaren	5520 6681	
Stephen	Mclean		0424 703 738
lan	McLennan		0418 450 196
Brian	McPherson		0414 716 197
Alan	McQueen		0408 538 541
Henry	Meier	5526 9910	
John	Miller	5535 7549	
Stephen	Miller		0409 279 250
lan William	Mitchell		0419 882 215
Kenneth	Moore	5576 5514	
Ossie	Moore		0413 445 330
Terrence	Moore		0410 941 481

Bryan	Moore		0414 475 449
Gianni	Morale	55934869	
Allan	Morley	5520 4301	0408 765 790
Stephan	Mulawa	5534 5752	
Ray	Mulholland	5520 3385	
Robert	Mullens	5536 5936	
Keith	Murphy		0418 859 934
David	Murphy		0428 158 190
Ron	Murray	55207647	
Mick	Myers		0409 344 909
Clarence	Nash	5520 4558	0418 746 033
Anthony	Neven		0411 118 930
John	Nicholas	5535 5543	
Richard	Nichols		0414 388 654
Robert	Noble	55621409	
Graham	Oats	03 5721 4271	0417 125 270
Francis	O'Brien	5593 8153	
Bill	O'Callaghan		0408 595 542
Justin Peter			0424945878
Kevin	O'Donoghue	5535 6542	
Charles	Ogden	03 6376 8133	
Paul	O'Neill		0413 273 713
Andrew	Opferkuch		0412 75 5 222
Shane	O'Toole		0411 874 453
Albert	Panther	5535 8545	
John	Parker		0416 960 355
David	Parkes		0424 930 190
Brian R	Paroz	5534 5559	
Anthony	Pavitt		0427 598 183
Andrew	Peasley		0432 684 180
Ronald	Perkins	5535 8560	0418 733 770
Russ	Peters	5576 3997	0418 153 793
Gregory	Pierce		0421 599 794
Florian J	Piwanski		0488 531 313
John	Pope	5576 3267	
Victor	Power	5576 2228	
Gary	Presnell		0408 143 057
Barry	Purnell	55757451	
Graeme	Radcliff		0419 819 868

Brian	Raw		0402 549 957
Brett	Reynolds	5520 3494	
Charles	Robertson	5576 5149	
Terry	Roe		0417 716 654
Richard	Rogers		0407 119 081
Graeme	Rollo		0433 979 161
Terry	Rowe	5598 4621	
Russell	Schultz	5535 2749	
Jonathan	Seagull		0421 834 979
John	Seaton		0481 313 456
Barry	Senhenn	5533 9050	
Victor	Shannon		0415 511 773
Gavin	Shapter	5534 5859	0433096058
Peter	Shaw		0417 972 807
Gary	Siddle		0405 450 129
Rodney	Simmons		0435 257 364
Ronald	Skeates	5591 4451	
Chris	Skeates	5591 4451	
Clifford	Skeer	5522 0594	
Athol	Small		0421 921 676
Roy	Smith		0431 149 058
Ronald	Smith	5535 5133	
Alan Boyd	Smith	5576 0869	0466 914 489
Edwin	Smith	5535 5038	
Derek	Smith	07 55356439	
lan	Spackman	5535 6638	0408 157 466
Julian	Sparkes		0403 892 001
Wayne	Stanford		0410 546 561
Garry	Stephens	5520 4205	
Gerald	Stephens		0411 750 420
Bruce	Stotesbury		0401 122 927
Peter	Street		0405 217 130
Vincent	Sullivan		0409 277 434
John	Summers	5525 0580	0456 635 085
Jeffery	Sutherland	5598 8331	0408 952 066
Norm	Sweeney		0475799712
Donald	Tanis	5576 5687	
Philip	Tanner		0412 242 940
Paul	Taubman		0418 720 555
Anthony	Taubman		0418 720 555

Gary	Taylor	5520 7668	0417 614 657
Neil Andrew	Taylor		0437 112 932
Mark	Tewkesbury		0413 022 234
Robert	Thompson	5535 7011	
Brian	Tinker	5572 5949	
Barry	Turnbull		0402 074 311
Paul	Turner		0415 871 846
Mervyn	Vandenbergh	5576 2968	
Charlie	Vella	5522 4252	0405 588 069
James	Wadling		0403 159 586
Ron	Waters	5578 4872	0419 744 734
Frederick	Watkins		0448 808 303
Peter	Webber	5535 8626	
Trevor	Webster		0419 092 132
Ernest	Westlake	5572 6574	
Philip	Westlake		0411 725 815
Shaun	Wheeler	_	0410 626 368
Frank	Wickham	5575 4345	
Cameron	Williams		0449 141 996
lan	Wills		0438 451 196
Ross	Wilson		0427 669 606
William	Wingrove		0403 054 976
Glen	Woods		0413 670 820
lan	Wotherspoon		0435 808 661

Ladies Phone Numbers

Nola	Alexander	5535 5798	0400 662 050
Valerie	Beckman	5520 6465	
Kathleen	Beckwith	5535 9540	
Christina	Birdie		0412 804 201
Elly	Boshell	55204465	
Val	Bourne	5520 4152	0417 505 122
Sharon	Bottrell		0429 353 870
Jan	Brooks		0448 532 188
Denise	Brown	5593 4993	
Pamela	Brown	5520 1642	
Leonie	Brydon		0421 221 239
Zeta	Caldwell		0411 842 619
Ann	Chapman		0403 711 105
Jocelyn	Cheshire		0420 385 604
Pamela	Collins	5576 5135	
Pamela	Cook		0429 670 868
Joyce	Cooper	5535 3416	
Beverley	Crisp	5593 7065	0407 149 439
Esther	Cullen	5539 4879	
Betsy	Cumings	5576 7606	
Lynette	Cush		0400 944 077
Shirley	Davis	5535 6107	
Milly	De Jongh		0414 263 240
Sally	Doffkont	5576 0868	0401 643 746
Dorothy	Dorrington		0413 831 387
Merylyn	Dullo		0416 086 993
Lesley	Dunn		0488 033 710
Hazel	Easton	5535 6575	
Amanda	Edwards		0422 833 887
Susan	Fenton		
Carolyn	Fisher	5520 5002	0414 232 136
Shirley	Fletcher	55225435	
Jean	Forshaw		0428 322 258
Dawn	Fox	03 5721 4271	0427 214 271
Desley	Free	5576 2779	
Shirley	Funnell	5535 8260	
Jane	Gabriel	5667 9202	0421 882 494
Sandi	Gent		0415 350 265
Joan	Gill	5535 7440	
Deborah	Goodrich	5546 3673	
Vicki	Gordon		0409 662 837

Joyce	Greenwood	5554 7365	
Robyn	Griffiths		0418 602 080
Yvonne	Haley		0410 375 634
Maureen	Hall	07 5535 1863	0402 457 940
Dorothy	Hanlon	5535 7932	
Karen	Harding	-	0477 228 832
Helen	Harris	5535 7960	0411 540 798
Barbara	Hartnett	5520 1550	0412 050 182
Patricia	Hedge	756070488	
Norma	Herbertson	5520 6586	
Kay	Hodges	5562 2999	
Jacqueline	Holland	5522 6259	
Merrill Joy	Holmes	5533 9982	0408 766 570
Maureen	Hughes	5520 0112	
Anita	Huth	5535 4209	
Margaret	Huxley	5535 0401	0421 391 845
Jane	Isherwood	Isherwood	0419 686 192
Barbara	Jackson	5554 7373	
Donna	Jenkins	5535 3169	0405 782 262
lda	Johnson	5592 7414	
Ellen	Joselin		
Doris	Julyan		0404 409 443
Stana (Sally)	Kalenic	5641 1181	0469 859 566
Maree	Kendal		0402 298 125
Jacki	King		0407 033 613
Glenys	Kitching	5535 7738	0415 147 710
Margaret	Krall	55762450	0416 254 853
Merl	Lamb	5535 2491	
Doreen	La Pila	5576 0196	0411 253 014
Christine	Lewis		0410 149 010
Mary	Lewis-White		0419 654 782
Denise	Lowe	5593 5423	0451 955 272
Pat	MacDonald	5576 2515	0414 343 040
Alice	Makepeace	5535 7409	0408 007 600
Julie	Matthews	5520 1826	0410 785 881
Kathleen	Marris		0413 958 860
Karen	Masters		0411 048 101
Gail	McGaveston		0410 764 989
Margaret	Mcgregor	5508 2091	0413 347 648
Paula	Mckerr	5607 0837	
Noreen	McMurray	5576 5329	
Anna	Melville		0421 423 182

Daphne	Mitchell	5576 2703	
Yvonne	Moon		0439 993 849
Janice	Mooney	5522 4632	0413 562 288
Jennifer	Moore	5576 5514	
Narelle	Morgan		0409208013
Susanne	Morley	07 5520 4301	0432 173 544
Valerie (Val)	Murphy	5535 2370	0419 473 799
Lyn	Myers		0407 040 790
Dorothy	Nielsen	5576 8004	
June	O'Dea	5520 1876	0400 917 230
Lorraine	Ogden		0437 979 446
Kathryn	Oslen	5576 7626	
Diane	Pickett	5575 7516	0407 124 961
Ercil	Piwanski		0411 181 794
Gwenda	Reynolds	5520 3494	
Helen	Richmond	5535 3414	0447 353 414
Barbara	Ridgers		0409 723 426
Jan	Rohde	5534 8031	0498 093 333
Annette	Savage	5576 1367	
Glenda	Shapter	5534 5859	0422 814 365
Phyllis	Sculley	5535 2979	
Fay	Stapleton	5535 8685	
Robyn	Stevens	5520 4205	0407 133 703
Moira	Toovey	5535 8246	
Blanche	Wall	5535 3510	
Nancy	Wickham	5575 4345	
Maree	Willats	5521 0596	0410 421 930
Sandra	Wingrove		0401 682 422
Maureen	Wood	5576 0147	
Lana	Wright	55762484	0417 641 637
Jenny	Young		0413 183 681
Jan	Zimmerman	5520 1198	0431 052 423



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