Burleigh Heads 1

BOWLS CLUBINC

BURLEIGH HEADS BOWLS CLUB

82ND ANNUAL REPORT & BALANCE SHEET

2018 ~~ 2019

Ladies & Mens Sections Included





Burleigh Heads Bowls Club Inc.

ABN 21 138 019 928

ANNUAL GENERAL MEETING – 2019

Notice is hereby given that the Annual General Meeting of the above club will be held in the Clubhouse on Sunday 1st of December 2019 at 9.30am.

The business to be transacted is as follows:

- 1. Confirmation of the minutes of the previous annual general meeting.
- 2. Consideration and adoption of the Annual Report.
- 3. Presentation of the Balance Sheet and Financial Statements and consideration and adoption thereof.
- 4. Election of Board of Management.
- 5. Election of Honorary Solicitor and Auditor/Auditors.
- 6. Notices of Motion, (refer to Clubs notice board located near the Games Office).
- 7. Consideration of Honorariums where applicable and as recommended.
- 8. Transaction of any general business that may be brought forward in accordance with the rules of Club.



OFFICE BEARERS 2018 - 2019

BOARD CHAIRMAN

Paul Hynes

DEPUTY CHAIRMAN

Peter Johnson (until March 2019)

SECRETARY

Justin O'Donnell

TREASURER

Phil Westlake

BOARD MEMBERS

June O'Dea (President B.H.B.C.L.S.),
Brian Bottrell (President B.H.B.C.M.S.)

Don Collins (until April 2019)

Jim Wadling, Jenny Moore, Ossie Moore,
Paul Griffiths, Lynn Myers

AUDITORS

J M R Group

HON. SOLICITOR

Ian Kennedy

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CHAIRMANS REPORT

It gives me great pleasure in presenting the Chairman report for the year past. Similar to previous years, this year has again presented many financial challenges. The financial position has been at the forefront of all decisions made by the Board during the year. Hard decisions were made which unfortunately affected club employees with the contracting out of the Bistro and Greens maintenance.

A quick summary of the year is below:

- The Club has traded slightly in the red for the year ending September 30th however the small shortfall has been made up with a \$40,000 Net Profit during October after cost saving initiatives were put in place.
- The Club maintains significant assets over \$1 million excluding fixed assets.
- Financial savings have been identified by the Board in respect to our greens, bistro, and accountancy services.
- Significant expenditure has been incurred on maintaining old infrastructure and adding new infrastructure, notably the new lights for the greens, electronic honour board kiosk, wallpaper, additional TV's including large screen units, upgrade and repair to air conditioning units, fridges, cold room compressor. Bistro renovations including new flooring have recently been undertaken.
- The Bar has traded with a record surplus.
- The Gaming profit is on par with last year.
- The Bistro was professionally run in-house with award wages paid. Unfortunately
 with many eating options nearby for visitors and members the income was not
 sufficient to support the Bistro. Consequently it has traded at a significant loss.
- Expenditure on the Greens was in excess of that budgeted for.
- Long standing labour intensive wages and invoice payment practices have been updated. Coupled with the introduction of the ATO mandatory one touch payroll system and the training of office staff in financial management Accounting expenditure has increased significantly. Further explanation is provided under the Finance comments below and in the Treasurer report.
- A full time paid position of Bowls Co-ordinator has been created to focus on increasing the membership base and sponsorship, to further improve the competiveness of the club and to co-ordinate bowls functions. The club is excited to appoint Barrie Lester to this position. Barrie is one of the most recognised bowlers in Australia and his passion of developing the next generation of bowlers will certainly assist this club in growing the membership base.

Further explanation is provided on the following aspects:

<u>Future of the Club</u>. In the 2017/18 annual report I made mention of the prospects for the club with the likelihood that the light rail stage 3A would terminate near our club and the increased foot traffic this would bring. I indicated that the club should look at options for expansion. The club is in a catch 22 situation. It has 11 years remaining on the lease of the land from the State Government. The government has indicated to

me that it will not look at any extension to a lease until 80% of the current lease is up, that is 2026. This could be changed by the club presenting a significant improvement plan for the land with guaranteed finance available. The club has costed design work for building additions with engineering plans to cost over \$20,000. A significant sum when a lease extension and finance is not guaranteed. However the news that the light rail will go ahead to Burleigh and be operational by 2023 and further news that areas around light rail stops would be the subject of revitalisation opens up opportunities. We should be sitting with the State Government working through what their idea of revitalisation is and what assistance by way of grants could be made available to update our facilities.

Despite stories that are fictional the club has a strong future. Financially, this club is no different from many other bowls club. Initiatives have been and should continue to be introduced. An active social scene managed by our Secretary/Manager Justin O'Donnell is in place which sees music three nights a week, bingo was trialled, trivia continues, several show nights throughout the year, Australia Day/Anzac Day entertainment, jackpot joker, members cash draws, promotion kiosk at entry, large screen TV's to attract sport lovers, swing dance classes, the list goes on. It has been said to me that barefoot bowls is not the answer. True, by itself it is not but when looking at the figures a 17% increase on 'mat' fees which totalled \$56,129 last year and an estimated 9,500 barefoot bowlers spending conservatively \$15 each in the club it is critical that the club continues to support this activity. There must be a balance achieved however with wear of the greens. A mention must also be made of the Camel's contribution to income. The Board is anxious to support the Camels as an income stream and importantly as another avenue of entry for new bowlers.

Another aspect which will assist financial profitability is success on the greens by way of winning interclub teams. Spectators will be attracted to watch our top sides both men and ladies and with the prospect of playing more competitions under lights this can only be good for attracting more people to our club. We have seen the interest already with members and visitors enjoying contests under the lights. The justification for spending money upgrading the greens lighting system was for this purpose. The Board commenced affirmative action to boost mens pennant sides when it was learnt our top side was to be demoted from division 1. The outcome across all divisions in pennants speaks for itself. A premiership for our top side and 5 out of 6 teams competing in finals. A first for our club is an invitation to field teams in the Premier League something which was not thought of 12 months ago. Together with a lively social atmosphere the focus on making this club a respected and more than competitive bowling club is necessary for the future.

<u>Finances.</u> The affirmative action taken by the Board in respect to Bistro, Greens, Accountancy changes will have a positive effect on the profitability of the club in the year ahead. As the financial report indicates Accountancy fees have risen to beyond what is acceptable. The club has had three changes to our accounting services during the year in an attempt to reduce the cost. The Treasurer expects to be able to reduce

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accountancy/bookkeeping costs by up to 30% during 2019/20 with a recent change of contractor. With bowler playing numbers static if not reducing it is critical that the club also focuses equally on 'being a bowls club' and maintaining a social setting with attractions that interest non-members. In response to some queries from members the day to day work involved in running this club can only be achieved by the focus that is currently being applied by a club Manager. There is a cost to this job but a necessary cost. Times have changed this is not a job that can be performed in parallel with other work functions. Constant changes in legislation for OLGR, Fair Work, Fair Trading, OH&S in addition to negotiation of service contracts such as electricity, brewery, communications, cleaning etc and event planning require a full time resource.

Board of Management and Section Committees. A thank you to the Men's Section under President Brian Bottrell and the Ladies under President June O'Dea for your work and contribution to running successful bowls events and input as Board Members to the governance of the club. Your support for initiatives on the bowls side of the club will ensure a healthy future for the club. To the Board Members, Vice Chairman Peter Johnson (resigned March 2019), Treasurer Phil Westlake, Section representatives Paul Griffith and Lyn Myers, Directors Jim Wadling, Ossie Moore and Jenny Moore, thank you for your commitment towards our club. Also a special thank you and best wishes to Don Collins who relocated closer to the city. Don had a remarkable history at the club, nearly 10 years as Treasurer and 23 years volunteering in roles from receptionist to gaming machine clearances. Whilst hesitant to single out individual Board members Jim Wadling has done a first rate job in writing and co-ordinating policies in conjunction with section Presidents. Refer to Jim's Bowls Committee report in addition to the co-ordination of the 'one shirt' across mens and ladies sections.

<u>Volunteers and Members</u>. To the many volunteers who give of their time to assist the club in many ways, thank you. The club could not financially exist without the pool of volunteers. A special mention to umpires and coaches who give so much of their time. Unfortunately the pool of volunteers is getting smaller. Any member who has the time at their disposal and who would like to assist the club in some way please make this known.

<u>Staff.</u> Thank you to our staff led by our Secretary Manager, Justin O'Donnell. To Garry and all bar staff, Rob, Lee, Latif and bistro staff, Admin and Reception staff Brigitte, Kasey, Kristie, Kiri, Jackie, Cameron, Jayden and our accountant Barbara who has re-joined us.

<u>Greens.</u> A thank you to Trevor, Vince, assisted by Keith and of late Ian for their work on the greens over the last 3 years. Unfortunately efforts to reduce costs across the club left the Board with no alternative but to revert to a contractor situation. The new greenkeeper Michael Turner has settled in well and is enjoying the challenge of producing quality greens.

<u>Bistro.</u> I acknowledge the effort of our head chef Robert in managing the Bistro until personal circumstances necessitated Rob leaving. Lee and Letif did a wonderful job in keeping the bistro going and producing top quality meals. Our front of house staff also excelled. Once again, the high cost of staff wages particularly penalty rates necessitated the contracting out. The new contractor Garry Zeng has attracted glowing reports for his eastern/western meal options and we look forward to an excellent ongoing relationship.

To our auditor, Russell Trevorrow and Loris Williamson and our honorary solicitor lan Kennedy thank you for your continued support of the club.

<u>Summary.</u> As previously stated, a challenging year but a year where decisions were made by the Board working as a team with the knowledge that the decisions would not please everyone. With the cost savings previously mentioned and the maintaining of foot traffic in the club there is no reason why some money could not be spent on upgrading the external look of the club and replacing worn furniture inside. Other priorities for next year should include:

- Identifying further cost savings.
- A review of our constitution and bringing it up to date where necessary.
- The completion of a Business Plan which has commenced.
- A review of customer service standards with training and development for our staff.

Finally, my condolences to family and friends of our much loved members who have passed on during the year. RIP.

It has been my pleasure to serve as your Chairman of the Board during 2018/2019 and we all should look forward to the future.

Paul Hynes Board Chairman

BOARD OF MANAGEMENT ADMINISTRATORS

	CHAIRMAN	SECRETARY	TREASURER
1994 -96	R. O'Shannessy	L.J. Thomas	M. Stahlhut
1996-98	G.A. Price	N. H. Williams	M. Dark
1998-99	G.A. McGregor	N. H. Williams	M. Dark
1999-00	G.A. McGregor	D. Fisher	B. Harper
2000-01	J. N .Birch	D. Fisher	B. Harper
2001-02	D. Harvey	K. Moore	B. Harper
2002-03	D. Harvey	A.J. Campbell	B. Harper
2003-04	J. Fowler	N. Myatt	B. Harper
2004-05	J. Fowler	N. Myatt/F. Groom	B. Harper/N. Myatt
2005-06	J. Fowler	F. Groom	N. Myatt
2006-07	J. Fowler	F. Groom	N. Myatt
2007-08	F. Bullock	F. Groom	N. Myatt
2008-09	L. Potter	F. Groom	D. Collins
2009-10	J. Fowler	F. Groom	D. Collins
2010-11	J. Fowler	F. Groom	D. Collins
2011-12	J. Fowler	F. Groom	D. Collins
2012-13	J. Fowler	F. Groom	D. Collins
2013–14	J. Fowler	F. Groom	D. Collins
2014-15	R. Fellenberg	F. Groom	P. Hynes
2015-16	R. Fellenberg	N. Hodges	D. Collins
2016-17	R. Fellenberg/P. Hynes	P. Johnson	D. Collins
2017– 18	P. Hynes	J. O'Donnell	D. Collins
2018—19	P. Hynes	J. O'Donnell	P. Westlake

TREASURERS REPORT

It is my privilege, on behalf of the Board of Management, to present the financial statements for the 2018/19 financial year.

The full details of the auditor's report, balance sheet and profit and loss are contained on pages 38 to 55 of your booklet.

As can be seen, for the year to September 2019 the club has made a small deficit of \$17,239. This outcome has been the result of a pressurized year both internally and from the surrounding competitive and economic environment.

The Board recognized the need to undertake significant changes to combat the rising costs in the market place and the dwindling patronage due to surrounding competition and shrinking disposable income. These conditions can be readily seen effecting retailers large and small. It was recognized in the first 3 months of the financial year that our two significant loss making activities were the bistro and greens. Within each of these activities the glaring item was the payroll costs. The payroll expenditure also had an additional effect in pushing the club over the threshold for payroll tax and this added a first half payroll tax bill of \$9,287. In order to minimize the effects, the major changes undertaken were leasing bistro to outside caterer and contracting greens maintenance to outside contractor. It was estimated in May that the greens cost to the club would be at least \$150,000 for the year if no action was taken. The change initiated at the end of August will provide an estimated \$30,000 saving going forward. With the contract caterer the turnaround to the P&L will be in the order of \$95,000 and provide the club with an ongoing annual income of \$46,000. After these changes, the club will again not be liable for payroll tax and so another benefit to the P&L.

Capital Works

This year saw the installation of new LED flood lighting to all greens at a cost of \$50,000 that will now allow the club to increase its return from the greens by the increased patronage. As gaming is an important component of our income stream constant renewal and upgrading of the machines is necessary to attract custom. During the year 5 new machines were installed and new games installed on 4 existing machines at a total outlay of \$94,000 of which \$43,000 came from our cash reserve with the balance being met from income flows. Another capital improvement was the conversion of the honour boards to the electronic kiosk presentation at reception and install of pictorial wallpaper to the stage, together with large screen televisions, all at a cost of \$15,000.

Reference to the balance sheet shows total cash at end of year of \$915,985. Our cash reserves while substantial, our aim is to increase this reserve to counteract the growing capital repairs associated with our ageing fixed assets.

Trading

The club was held back from achieving a realistic profit result by the increase in expenditure, of which a number is out of the clubs control, even with an 18.7% rise in income.

Our bar trading was the standout success with a profit of \$538,146 up 43.6% over last year. However, costs continue to rise and a few of our expenditure components were above average. Our bookkeeping was up approx \$29,000 above what it should have been. This was caused by having 3 changes of bookkeeper through the year. The first was the need to change bookkeeper from 2018 due to errors and omissions which came to light, then the first replacement lasted 2 weeks, the next had outstanding references and proceeded to correct the short comings of the previous year but after 3 months, time blowouts and mistakes were appearing, so in May another change occurred and now a competent person is once again in place and all shortcomings rectified. The unfortunate thing is that it takes time to assess the competencies of the person in the position as it can only be done on the job. It is now estimated the cost of our ongoing bookkeeping will be at market level of \$34,000.

Gaming profit of \$394,413 is still a significant contribution to the P&L and should be maintained and developed. The cost of green maintenance was kept to the same level as last year due to the early intervention to reduce the payroll costs as previously mentioned. Kitchen, although it had a steady patronage, had a loss of \$62,364 and this has been addressed as previously stated.

Ladies and Men's sections both had profits. The Men's profit is down due to the change of the evening raffles to club control. This report notes the results and defers any discussion thereon to the AGM of the section concerned.

Prospects

With the removal of large expense items of kitchen \$62000, greens \$30,000, payroll tax \$9,700 and the definite additional income from kitchen \$46,000, an increase of \$1 in barefoot bowls giving \$10,000 even without additional patronage, the P&L bottom line is expected to improve. The main concern is the ageing of our fixed assets, as can be seen from the repairs and maintenance figure in the financials. This is an unpredictable item which could possibly put some negative pressure on our P&L and balance sheet into the future. Without unforeseen setbacks in the overall economy and with initiatives to increase membership, patronage and expenditure control, the club is aiming for a six figure profit in the year to follow.

Phil Westlake Treasurer

SECRETARY/ MANAGER REPORT

I would like to take this opportunity to thank everyone that has supported our club over the year, we have so many great personalities and characters in our little club and that's what makes it such a great place to be a part of.

This year the Board of Management has focused on achieving goals set out in our strategic Plan and building a sustainable future for the club. As a result heavy investment back into the club has occurred improving our facilities along with replacing outdated equipment (New touch screen kiosk, two 80 inch smart T.V.s one 42 inch T.V in bar and one 23 inch T.V., members wall paper, replacement of 3 coils in main air conditioners, New greens lighting, new outdoor speakers, new bar cold-room compressor, new shades for green 3) just to name a few.

Although an extremely difficult year for clubs around the coast many showing loses for the year we have been no exception to this. We have had some tough decisions to make and with the best for the club at heart this board of management has done a great job in rectifying some problem areas. The bistro was running at a loss and was given every opportunity but the decision had to be made to contract out the kitchen once again (2018-19 loss \$62,363 projected rental income 2019-20 \$48,000) that will be a \$110,363 turn around for the next financial year. Greens cost were continually increasing and once again the tough decision had to be made to return to a contract green keeper. This decision will save the club \$40,000 in the next financial year. As well as bringing our wages down under the threshold for payroll tax saving over \$15,000 a year.

Admin had an increase in wage cost included in this was (an extra barefoot bowls supervisor that was requested by the green keepers to look after greens during barefoot bowls days, casual bowls coordinator, additional reception hours to cover increasing bistro invoicing) These costs will lowered next year without the extra load of the bistro.

Unfortunately on the endeavour to cut costs in the admin area we took a cheaper alternative in book keeper/accountant which unfortunately ended up costing \$15,000 to fix up the problems they caused, once again this cost will not be in 2019-20.

With everything that has been put into place over the past year we look forward to an exceptional year of trade ahead with a budget of \$150,000 plus profit for the year 2019-20 forecasted.

New club shirts were discussed at the end of 2018 and designs were put forward to the members, once we had the design we put out to tender and BLK was the clear favourite on price, fabric and time frame. Unfortunately there was a big problem from BLK's factory in Fiji and the shirts were a size smaller than the samples originally given. After negotiations BLK reprinted these shirts at no extra cost in their China factory. After a lengthy wait we now have new club shirts that bring the ladies and the mens sector together in the same shirt design. We have also ordered new staff shirts through XXXX as part of our new contract and will be at no cost to the club these new light blue polos for the bar and light blue business shirts for admin will give a fresh look to our staff.

14 months ago we needed to put more focus on the competitiveness of our bowls in this club, our division 1 side have just been relegated to division 2 at this point we set out to find a bowls coordinator that could drive the bowling in the club to a new level as well as create a junior school program and develop new bowling tournaments. Steve Miller was hired for this role as a casual in which he did a great job but the role demanded someone who could do this on a full time basis. We had a huge response to the advertisement we posted and after numerus meetings Eric was hired unfortunately he was offered a job in the mines and we were back to the start again. We readvertised and met with a shortlist of applications. Barrie Lester was a standout and was offered the job. Since his signing we have also secured a spot in the PLQ which is a first for our club and very exciting times ahead.

I would like to take this opportunity to thank all our members without your continued support we would not be here today, I would also like to thank my managers, Supervisors, volunteers and staff for your continued hard work throughout the year and finally to the board I thank you for a very trying year and making decisions to help this club move forward as I'm sure we will see the benefits of your decisions in the year ahead.

Justin O'Donnell Secretary Manager

Current Financial Members

Social Members: 4767

Male Bowlers: 336

Female Bowlers: 109

MEETING ATTENDANCE SHEET 2018-2019

Burleigh Heads Bowls Club

Meeting Attendance Sheet 2018-2019

Position	Name	Meetings	Apologies	
<u>Committee</u>				
Chairman	Paul Hynes	10	1	
Deputy Chairman	Peter Johnso	n 1	2	
	(Resigned March 2019)			
Treasurer	Phil Westlake	e 11	0	
Secretary	Justin O'Donne	ell 11	0	
Mens President	Brian Bottrell	10	1	
Ladies President	June O'Dea	10	1	
Board Members	Don Collins	3	1	
(Resigned April 2019)				
	Jim Wadling	11	0	
	Jenny Moore	10	1	
	Paul Griffiths	7	4	
	Lyn Myers	8	1	
	Ossie Moore	5	1	
	Val Bourne	0	1	
<u>Visitors:</u>				
Ian Spackman		1		

CLUB PATRONS

<u>Ladies Section</u>	Men's Section	
D. Mitchell	R.Crow (RIP)	
H. Easton	J. Fowler	

CLUB LIFE MEMBERS

Ladies Section	Men's Section	
I. Johnson	R. O'Shannessy(RIP)	
D. Mitchell	R. Crow (RIP)	
M. Toovey	K. Nicholls(RIP)	
J. Gill	J. Fowler	
H. Harris	D. Collins	

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GREEN DIRECTORS REPORT 2019

In 2016 the Board decided to move away from having our greens maintained by a contracted green keeper. Trever Crompton was employed to be head green keeper. Vince Sullivan and Keith Murphy were also employed as assistant green keepers. The difficulty of this arrangement is budgeting the cost of wages. It was decided after much deliberation by the Board that the position of greenkeeper is more suited as a contracted job. Trever was then invited to submit a tender but declined. Four applicants were assessed with Michael Turner the successful applicant.

I would like to thank Trever Crompton, Vince Sullivan and Keith Murphy and all the volunteers who have looked after our greens over the last three years.

Also a big thank you to Ian Mitchell who helped out by maintaining the greens and surrounding areas throughout the transition period.

Michael started as green keeper in August and to gain as much information as he could on the condition of our greens he had the water tested and had a soil test done on green one and green two. A water test was carried out on the bore water and was found to be fine for the purpose of irrigation. Their only recommendation was to mix 10% town water with the bore water. Michael does not think at this point in time it is necessary as it will only increase our water cost with little benefit.

Soil Tests

Green one has a few problems and a soil management plan has been drawn up and will be implemented in due course. Renovations are expected to be in the New Year. Green two soil test has shown good results with the green being renovated at the time of writing.

The old sand pit has been converted into a nursery and this will allow Michael to use fresh good quality uncontaminated plugs in the greens when needed.

Marker pegs have been painted to make them more visible.

More pot plants have been placed around the club.

Greens are being rolled before the start of play.

Michael is very enthusiastic and has many ideas which will be beneficial to our visitors and club members.

New shades have been purchased and installed on green three.

I would like to wish all Burleigh Heads Bowls Club members, staff, contractors and their families an enjoyable Christmas and a safe and happy new year.

Jim Wadling Greens Director

BOWLS COMMITTEE REPORT (2019) AGM

Another big year for Burleigh Heads Bowls Club.

With the work that the Board and Justin has done this year I believe Burleigh Heads Bowls Club is set up for a very exciting 2020.

In June Burleigh Heads Bowls Club was one of the host clubs for the Australian Open.

Some big names in the bowls world were at our club which drew in a lot of spectators.

This of course could not happen without the help of the many volunteers in the club.

Thank you to the umpires the markers Ron Alexandra and his coaching staff. Five policies have been written to help members have a better understanding of the clubs procedures.

POLICIES

- 1 Greens Protection Policy
- 2 Greens Use Policy
- 3 Mixed Tournament Policy
- 4 Men's Tournament Policy
- 5 Ladies Tournament Policy.

Anyone wishing a copy of these policies should be able to obtain one from reception.

To the Bowls Committee.

Thank you to June O'Dea and Brian Bottrell throughout the year for all your help.

To the Board

Thank you to all the members on the Board for the time and effort you put into the club.

I would like to wish all Burleigh Heads Bowls Club members, staff, contractors and their families an enjoyable Christmas and a safe and happy new year.

Chairman Bowls Committee Jim Wadling

LADIES SECTION

Burleigh Heads Bowls Club Inc. [Ladies Section]

NOTICE OF MEETING

Notice is hereby given that the 82nd Annual General Meeting of the Burleigh Heads Bowls Club Inc. [Ladies Section] will be held in the Clubhouse on

Thursday December 5th 2019 at 9.00am

BUSINESS:

- 1. Confirmation of Minutes of Previous Meeting.
- 2. Consideration and Adoption of Annual Report.
- 3. Election of Office Bearers.
- 4. Consideration of Notices of Motion (if any).
- 5. General Business.

Lynn Myers

Hon. Secretary

Burleigh Heads Bowls Club Inc [Ladies Section].

HONOUR ROLL

PRESIDENT 2017-2019

June O'Dea

ADMINISTRATORS HON. SECRETARY

Lynn Myers

LIFE MEMBERS

Ida Johnson
Daphne Mitchell
Moira Toovey
Joan Gill
Helen Harris

COACHES 2018/2019

Norma Herbertson Hazel Easton Caroline Fisher Di Pickett Vicki Gordon

UMPIRES 2018/2019

Kay Hodges
Hazel Easton
Joyce Greenwood
June O'Dea
Karen Masters
Glenda Shapter
Jocelyn Cheshire

COACHING REPORT

It is pleasing to report that some of our new bowlers from last year have been very competitive in our Club competitions this year. We gained members from other clubs but only four ladies new to bowling. I wish to thank coaches Di Pickett an Carolyn Fisher for coaching new bowlers and also conducting training sessions. An eminent coach has stated that most bowlers play too much and don't practice enough! Maybe we can all make a New Year resolution to train to improve our game to bring home a Pennant Flag in 2020!

Norma Herbertson Chair of Coaches

LADIES GAMES DIRECTOR REPORT

It has been a very busy year for our Lady bowlers with lots of Sponsored Days, Celebrations and extra bowling actives filling our calendar for the year.

Anzac Mixed Triples, run by the Ladies, was a huge success with both Greens full and laughter and music echoing around the Greens.

Our Birthday celebrations and Sponsored Days by The Craft and Charity Table, Moira Toovey and Hazel Easton went well with everyone enjoying the extra prize money. Our 'Skirts and Shirts' day on 25th June was something new on our calendar, and it was enjoyed by the 84 players who participated.

Our Gala Day in July was a fabulous day with 26 teams from Burleigh and District vying for \$1000 Prize Money. We had teams from Tweed Heads, Broadbeach, McKenzie Park, Mermaid, Helensvale and Cabarita.

On Monday 16th September we had a 'Special Day' of mixed triples with Redcliffe United Services club. It was a relaxed friendly morning ending with lunch at our Bistro.

Tuesday morning bowls, while beginning slowly due to the heat, certainly picked up during the cooler months due to our influx of regular and new visitors, all giving us the thumbs up for our organisation and friendliness. Always nice to hear!

Our Championships this year attracted record entries in most sections and it was difficult to finalise them so we pushed our Presentation Day back and we have now completed them for the year. Thankyou everyone who participated, umpired and Marked. All Winners and Runners-up are on the next page.

Lastly we have updated our Conditions of Play for 2019-2020 and a copy is in the Ladies Locker room.

I have enjoyed my year as your Games Director and thanks go to my Assistant Maureen Hall.

Karen Harding Games Director 2019.

LADIES PRESIDENT'S REPORT

With the year 2019 spiralling to a close we are all in awe of the phrase "Time stops for no-one".

It's been an honour & a pleasure to have been your President for the last 2 years.

My committee members of Julie Matthews, Lynn Myers, Glenda Shapter, Karen Harding, Lana Wright & Margaret McGregor have all gone above & beyond in carrying out their particular roles this year. I also thank Jan Mooney, Gail McGaveston & Maureen Hall for also working closely with our committee.

The Saturday morning bowls ladies who do a fabulous job in the Games Office as well as producing their delicious morning teas. Hazel Easton, Margaret Huxley Karen Harding & Phillys Sculley to name a few. A big thank-you!

Many thanks & a job well done go to our team of Selectors headed by Esther Cullen along with Yvonne Haley, Kay Hodges, Diane Pickett & Margaret Huxley. We are also indebted to our team of social bowls organisers for our Thursday bowls. This can be a headache of a job on some days & we thank them for their patience.

Also many thanks to our Coaching team, Chairperson of our Ladies Coaches, Norma Herbertson along with Diane Pickett & Caroline Fisher. Unfortunately Vicki Gordon hasn't been at the Club a lot this year due to health issues but is eager to return ASAP.

Our umpires play a huge part in our Championship matches. Our thanks to Head Umpire Kay Hodges, Glenda Shapter, Karen Masters, Jocelyn Cheshire & Sue Fenton.

To our Life Members who support us, sponsor us & give us guidance during the year thanks go to Daphne Mitchell, Joan Gill, Helen Harris & Moira Toovey, also to our Patron Hazel Easton who sponsors us & helps us in many & various ways.

Our Craft & Charity table ladies are to be congratulated on their continuing hard work, there at the club every Thursday morning selling home-made products made by our own Burleigh ladies Their range is amazing & they also give money to their charities as well as treating our ladies to 2 luncheons a year. Our heartfelt thanks to them.

Dorothy Hanlon continues to make & decorate the beautiful cakes we have during the year, we appreciate them & we thank her.

We wish to thank Trevor, Vince & Keith for their work on our greens during the year. We also welcome Mick Turner & his team who are now working on them.

Our office staff Justin, Kiri, Kristy, Jayden, & Cameron many thanks for your patience & help with a smile. Also to our Bar staff Garry, Ian, Luke, Dolly & Brett who look after us so well. To the Bistro staff for their happy & friendly manner. Welcome to our new contractors Gary Zeng & his team.

We have had a few mixed days run by the ladies this year & I have been impressed to have had so many of our men bowlers supporting these days, it is very encouraging. I also want to thank again Karen & Maureen in the Games office for their time & patience in organising these days

To Brian Bottrell, the Mens Club President & his committee, thanks for your support during the year.

Also thanks to the Board of Management under Paul Hynes. It has been a big year with many improvements.

Lastly a huge thank you to our volunteers who have helped us out when asked, to many to name, you know who you are. We are also grateful for the donations during the year of items & money for raffles. This is a huge help for our Ladies Club. I also thank our sponsors for their support.

To anyone who has had health issues or a bereavement this year we wish you well & come back soon.

Our committee wish you a happy & healthy 2020.

June O'Dea Ladies President

Burleigh Heads Bowls Club Inc. [Ladies Section]

OFFICE BEARERS 2018—2019

PATRONS

Hazel Easton

PRESIDENT

June O'Dea

IMMEDIATE PAST PRESIDENT

Diane Pickett

HON. SECRETARY

Lynne Myers

GAMES DIRECTOR

Karen Harding

COMMITTEE LADIES

Glenda Shapter, Lana wright

SELECTORS

Esther Cullen (Chair)
Diane Pickett, Margaret Huxley, Kay Hodges, and Yvonne Haley

PROVIDOR

Margaret McGregor

WELFARE OFFICER

Gail McGaveston

POSTAL ADDRESS:

P.O. Box 200, Burleigh Heads, QLD, 4220
PHONE - GAMES OFFICE ONLY - 5520 1973

UMPIRES REPORT

We welcome new umpire Sue Fenton who completed her training in March. I wish to thank other umpires Jocelyn, Hazel, Karen, June and Glenda who have given up their time and made themselves available for the ladies Championship events, pennants and the Australian Open during 2019.

Thanks also to the men's umpires who have assisted us during the year.

We would like more ladies to train as umpires as most of us are also involved in the competitions and it is a good way to gain a more in depth knowledge of bowls.

Kay Hodges Umpires Chairwoman

Selectors Report

As Chairperson of selectors, I would like to thank my team, Diane Pickett, Margaret Huxley, Kay Hodges, and Yvonne Haley for their ongoing support throughout the year. I think we all worked extremely well together

To the games office helpers and our selectors who turned up very early in the Mornings to make up the teams for our social days. A much harder job in the winter when the southern visiting bowlers are here, I thank you.

Even with a short Pennant season it was still difficult to obtain players, due to the late decision made by the GCTDLBA. (playing north or south) and I thank the ladies for their continued commitment through the season.

Unfortunately our two divisions were unsuccessful this season, but it was a great experience for a few of our ladies who played their 1st game of pennants.

I would also like to thank our overall manager Carolynn Fisher and division managers Jane Gabriel and Vickie Gordon for their work throughout the season.

Its good to see all our new bowling ladies enjoying their game. Keep it going.

Good health, good bowling to all our members in the coming year.

Esther Cullen
Chair of Selectors

SECRETARY'S ANNUAL REPORT 2019

Hello Ladies.

On behalf of your council, following is the Annual report for 2019

Since the Ladies Section AGM in November 2018

Val Bourne resigned at the start of the year to return to Melbourne and we thank her for her contributions to the club over many years.

Julie Matthews took over the role of Vice-President in February and is also a great club member.

Our membership has increased throughout the year and we welcome those ladies into our club.

On behalf of the Ladies Committee I would like to extend our sympathies to families and friends of members we have lost during the year.

Once again our Craft and Charity Table have succeeded in fulfilling a great year Noreen Nola, Dorothy & Moira we thank you for all your hard work.

Where would we be without our volunteers!!, to all those ladies that donate bake, and sew and give your time your contributions are outstanding.

This year the Craft & Charity Table donated to the following charities:

\$4,500 to Blue Care Support

\$2,500.00 to Children's Brain Cancer Support

They also donated to the club for our Club Birthday, Christmas Lunch and Sponsor Days. A mighty effort as the table that only operates for 5 hours, one day a week.

As your delegate to the GCTDLBA it has been my privilege to represent Burleigh Heads at the monthly meetings. Next year is shaping up to be strong for the district with fresh new ideas coming through.

Lastly than you everyone for your support in helping me navigate through the first year as your secretary, your encouragement is greatly appreciated. Good health and great bowling ladies for 2020

Lynn Myers Hon. Secretary

Monthly Council Meetings Attendance Roll

October 2018 to September 2019

There have been 11 meetings of the Ladies Committee

Attendance is as follows

June O'Dea 11 Lynn Myers 11

Val Bourne 1 (Jan 2019)

Julie Matthews 8 (Commences Feb 2019)

Karen Harding 9
Glenda Shapter 11
Margaret McGregor 10
Lana Wright 10

National Coaches

Norma Herbertson (Head of Coaching), Hazel Easton, Carolyn Fisher., Diane Pickett and Vicki Gordon.

National Umpires

Kay Hodges (Head of Umpires), Hazel Easton, June O'Dea, Glenda Shapter, Karen Masters and Jocelyn Cheshire

Selectors

Esther Cullen (Chair), Diane Pickett, Margaret Huxley, Kay Hodges and Yvonne Haley

Ladies Championship Winners & Runner Up 2019

FOURS:

W- L Wright,G Shapter,J O'Dea,Y Haley R/U-K Harding,CFisher,D Pickett,D Jenkins TRIPLES:

W-N Herbertson,K Hodges,G Brogan. R/U-M Holmes,D Dorrington,J Matthews. PAIRS:

W-G Mcgaveston,R Griffiths R/U-A Makepeace,C Lewis.

OPEN SINGLES:

W-D Hanlon

R/U- M DeJongh

VETERANS:

W-G Mcgaveston

R/U-C Lewis

B GRADE PAIRS

W-K Harding, M Hall

R/U-A Chapman, G Shapter.

B GRADE SINGLES:

W- K Masters.

R/u- M Lewis-White.

CONSISTENCY:

W-K Hodges

R/U-H Richmond.

MENS SECTION

Burleigh Heads Bowls Club Inc. [Men's Section].

NOTICE OF MEETING

Notice is hereby given that the 82nd Annual General Meeting of the Burleigh Heads Bowls Club In (Men's Section) will be held in the Clubhouse on;

Sunday 8th December 2019 at 9.30am.

BUSINESS:

- 1. Reading the notice convening the meeting.
- 2. Election of Council.
- 3. Election of Selectors.
- 4. Notice of Motions, (refer to the Clubs Notice Board located next to the Games Office).
- 5. To transact any general business that may be brought forward in accordance with the Rules of the Club.

Geoff Irwin

Hon Secretary

Burleigh Heads Bowls Club Inc. [Men's Section] HONOUR ROLL

PRESIDENT 2018-2019

B. Bottrell

VICE PRESIDENT

G. Crittenden

ADMINISTRATORS HON. SECRETARY

G. Irwin

LIFE MEMBERS

- J. Fowler
- D. Collins

UMPIRES 2018/19

- K. McCarthy
- V. Sullivan
- P. Hynes
- K. Masters
- B. Bottrell
- G. Pierce

COACHES 2018/19

- R. Alexander
 - M. Myers
 - R. Cush
 - G. Irwin
- J. Sutherland

Presidents Report

Looking back over the past year, in bowling terms it has been quite successful. Our Division 1 Q7 side made the finals but unfortunately didn't win out.

We entered 6 Pennant Divisions and of those 5 made the finals and 4 made the Grand Final with only our Division 2 side successfully taking out the flag. We will once again be in Pennant Division 1 in 2020. A great effort by all our bowlers.

Division 2 went on to play the SEQ Pennant Playoffs where they were runners up even though they beat the overall winner. Well done Burleigh.

Due to the foresight of the current Board in acknowledging that we needed to take steps to develop bowls in our Club a position of Bowls Co-ordinator was created. Little did we know that the position would attract such a high calibre player as Barry Lester to the position. I welcome Barry and look forward to working with him in the future.

In recognition of the steps taken to develop bowls in our Club, Premier League Queensland invited Burleigh Heads to join their competition in 2020. This was a goal for our future but has come about quicker than thought.

Another decision by the Board was to install the new lights on our greens. Without these it would probably not be possible to host the Premier League games next year.

I offer my condolences to all our members who have lost loved ones over the past year. In particular the families of John Miller, Col Herbertson and Jack Matthews. I thank all the volunteers who have helped out over the past year in many differing ways. Without you this Club wouldn't be the great place it is.

To the members of the Men's Council I thank you for your support throughout the year. It has been a great year although the start was a little shaky. I have enjoyed working with you all.

This being my 4th year as a representative of the Men's Club on the Board I must say I think it has been one of the most productive. Some difficult decisions had to be made but I believe the benefits of them have already become obvious. It has been a pleasure working with the current Board members and I hope to continue that in the future.

Lastly I wish all members a safe and enjoyable holiday season and a Happy New Year.

Brian Bottrell President Men's Club

Secretary Report 2019

Dear Members

It has been without a doubt a difficult year for the Men's Council after several of changes and the loss of previous experience in the games office. I am confident that the normal player membership was not adversely affected in any way. The committee of Brian Bottrell (President), Geoff Crittenden (Vice President), Geoff Irwin (Secretary) and Paul Griffiths, Mick Myers and Steve McGaveston regularly attended meetings throughout the year to ensure games were organised in an orderly manner for regular competitions as well as club championships and the representative competitions. There was a lot of consideration to ensuring competition was enjoyable and kept interesting with some minor changes throughout the year.

On behalf of the Men's Council I would like to extend sympathies to members who have lost loved ones and friends during the year. There were many great friends and players who have left us this year and they will not be forgotten. I would like to acknowledge those regular players who turn up for games and ensure the competition is kept lively and entertaining for all. I am privileged to be in the office to hear some of the discussions regarding football teams and race horses with lively debate thrown around.

In an ever declining climate for bowls clubs in the district we have maintained a steady membership in recent years (295) and welcome the new players/members who have taken up the game this year. It is remiss not to acknowledge the support of the Camels in bringing some of those new players into the club. Although there will be many accolades lauded on them the efforts of the volunteers can never be overstated, every club is guilty of allowing those good minded souls to be utilised and I want to mention and thank them as well. The bar, kitchen and office staff will also be thanked but I feel compelled to mention them as well. So thank you all !!!

Finally this has been my first year as secretary and I want to say thanks for allowing me to be involved with this role and I look forward to continuing if others see fit at the AGM.

Regards, thanks again and bring on the Premiers league.

Geoff Irwin Secretary

Selectors Report

What a great year for the Burleigh Bowls Club! A big thank you goes out to all to all who participated and managed the teams this year.

The year kicked off with Summer 9s and Q7 competitions. Both sides were very competitive, a good guide for the forthcoming pennant season.

This year in pennant we had teams in six divisions, two of those mixed men and women. Of these teams all won the first and last rounds of the season. Five teams made it to the finals, four to grand final. Division 2 won the flag and promotion to 1st Division next year, well done!

Thank you again to all members who made themselves available to represent Burleigh Bowls Club this year. Thanks to my fellow selectors Steve, Drew and Grant for your time and effort on selection. Be sure to put your names down to be part of our continued success at BHBC.

David Kennedy Selector

Men's Championship Winners & Runner Up

Fours: A. Small, V. Sullivan, T. Crompton & G. Shapter **W** A. Taubman, P. Taubman, B. Reynolds & D. Kennedy **R/U**

Pairs: D Kendal, M Myers W D Kennedy, T Kelly R/U

Singles: I Law W S Coffey R/U

"B" Grade Pairs: S Fowler, B McPherson W J Sutherland & B Bottrell R/U

Triples: P Eves, O Moore & B Reynolds **W**

D Kendal, D Hurst & M Myers R/U

Handicap Singles: M Hurst W

D Hurst **R/U**

"B" Grade Singles: O Moore W

D Kendal R/U

Veteran Pairs: F Piwanski & G Woods W

R Cush & H Forshaw R/U

Veteran Singles: C Vella W

F Piwanski R/U

Novice Singles: B Fletcher W

C Williams R/U

Mixed Fours: G McGaveston, S McGaveston, R Griffiths & P Griffiths W

M Holmes, J Fehlburg, A Makepeace & C Fehlburg R/U

Mixed Pairs: TBA

THE CLUB ADMINISTRATORS

	PRESIDENT	SECRETARY	TREASURER
1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013	L. Potter L. Potter L. Potter J. Mortimer J. Mortimer D. Harvey A. Beavis A. Beavis C. McKenzie L. Landon D. Fisher B. Price B. Price B. Price D. Nicholas D. Brown C. Hawes C. Hawes C. Hawes P. Hamilton P. Hamilton	L. J. Thomas D. H. Brown K. A. Spilsted K. A. Spilsted D. H. Brown D. H. Brown D. H. Brown D. H. Brown	G. McGregor G. McGregor G. McGregor A. Beavis A. Beavis K. Moore
2014	P. Hamilton	D.H Brown / P. Hyne	es
2015 2016 2017 2018 2019	P. Hamilton P. Hamilton B. McGregor P. Hamilton B. Bottrell	B. Bottrell B. Bottrell B. Bottrell B. Stotesbury G. Irwin	
2017	D. DOMECH	G. HWIII	

2020 CALENDAR OF EVENTS

Please note: The following events are a guide only. Please see your Section's Games Director or check our monthly Bowlers News newsletter closer to dates.

December 2019 Club Fours Commences

January 2020 1st New Years Pairs

2nd New Years Pairs

11th Round 1 Premier League January 11th/12th Round 1 Q7's 16th Ladies Bowls Commence

January 18th Round 1 Summer Nines

26th Australia Day

February 2020 Open Pairs Commences

March 2020 Open Singles & Veteran Pairs Commences

March 1st – Bowly Grail (BG3)

March 14th/15th Premier League Finals March 21st/22nd Q7's Qualifying Finals Ladies Championship Fours — Round 1

April 2020 Ladies Championship Singles

April 4th/5th Q7's Finals

April B Grade Singles Commences

25th Anzac Day

May 2020 May Veteran Singles Commences

May Burleigh Classic (tentative)

Moiras Day Sponsored

June 2020 June 4th Ladies Birthday

Ladies Championship Triples

Ladies Novice Singles

June 13th to 25th Australian Open June 18th Craft/Charity Sponsored

June 22nd Skirts & Shirts

June B Grade Pairs Commences

July 2020 July Championship Triples Commences

July 4th/5th Champion of Champions Fours Round 1 to 4

July 9th Paul Hendricks

July 11th GCTDBA Pennant Commences

July 12th Champion of Champions Pairs Rounds 1 & 2 July 19th Champion of Champions Pairs Rounds 3 & 4 July 26th Champion of Champions Singles Rounds 1, 2 & 3 July 2020 July 27 Ladies Gala Day

Ladies B Grade Singles Ladies Veteran Singles

August 2020 Ladies B Grade Pairs

August 2nd Champion of Champions Singles Rounds

4, 5 & 6

August 9th Champion of Champions Finals – Singles,

Pairs & Fours

Hazels Day 13th Aug Sponsored

August Handicap Singles, Novice Singles & Mixed

Fours Commences

August 29th/30th Pennant Finals

September 2020 September 1st Bowly Grail (BG4)

September Mixed Pairs Commences September 17th Ladies Presidents Day

October 2020 Ladies Presentation Day

November 2020 Annual Meeting

Xmas Party

December 2020 December 6th Men's Club AGM

December 10th Ladies Last Game of Bowls

NOTES

NOTES



Burleigh Heads Bowls Club Inc

ABN 21 138 019 928

Financial Statements

For the year ended 30 September 2019

JMR GROUP

Chartered Accountants & Company Auditors

Suite 13 Level 1 Riverwalk One Building 140 Robina Town Centre Drive Robina QLD 4226 Phone: (07) 5562 0333 Fax: (07) 5562 0777 Email: info@jmrgroup.com

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Independent Auditor's Report

Income and Expenditure Statement

Detailed Balance Sheet

Notes to the Financial Statements

Statement by Members of the Committee For the year ended 30 September 2019

The Committee has determined that the association is not a reporting entity and that this general purpose financial report should be prepared in accordance with the accounting policies outlined in Note 7 to the financial statements.

In the opinion of the Committee the Income and Expenditure Statement, Statement of Financial Position, and Notes to the Financial Statements:

- 1. Presents fairly the financial position of Burleigh Heads Bowls Club Inc as at 30 September 2019 and its performance for the year ended on that date.
- 2. At the date of this statement, there are reasonable grounds to believe that the association will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

Chairman

Treasurer

Dated: 27 .11.2019

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF BURLEIGH HEADS BOWLS CLUB INC.

SCOPE

We have audited the attached financial report, being a general purpose financial report comprising the Executive's Declaration, Statement of Income and Expenditure, Detailed Balance Sheet and Notes to the Financial Statements for the year ended 30 September 2019 of Burleigh Heads Bowls Club Inc. The Executive is responsible for the financial report and has determined that the accounting policies used and described in Note 8 to the financial statements which form part of the financial report are appropriate to meet the requirements of the Associations Incorporations Act Queensland and are appropriate to meet the needs of the members. We have conducted an independent audit of this financial report in order to express an opinion on it to the members of Burleigh Heads Bowls Club Inc. No opinion is expressed as to whether the accounting policies used are appropriate to the needs of the members

The financial statements have been prepared for the purpose of fulfilling the requirements of the Associations Incorporation Act Queensland. We disclaim any assumption of responsibility for any reliance on this report or on the financial report to which it relates to any person other than the members, or for any purpose other than that for which it was prepared.

Our audit has been conducted in accordance with Australian Auditing Standards. Our procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of significant accounting estimates. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly in accordance with the accounting policies described in Note 8 so as to present a view which is consistent with our understanding of the association's financial position, and performance as represented by the results of its operations and its cash flows. These policies do not require the application of all Accounting Standards and other mandatory professional reporting requirements in Australia.

The audit opinion expressed in this report has been formed on the above basis.

AUDIT OPINION

In our opinion, the financial report presents fairly, in accordance with the accounting policies described in Note 7 to the financial statements, the financial position of Burleigh Heads Bowls Club Inc as at 30 September 2019 and the results of its operations for the year then ended.

Signed on: 28th November, 2019

RUSSELL TREVORROW

Registered Company Auditor No. 8708 JMR GROUP PO Box 4055

Robina Town Centre. Qld. 4230.

Note 2019 2018 \$

Income and Expenditure Statement

Trading Income Surplus/(Loss)			
Net Surplus – Ladies	1	8,300.34	5,742.87
Net Surplus - Men	2	17,066.60	28,517.34
Net Surplus - Bar	3	538,146.40	374,549.53
Net Surplus - Gaming	4	397,449.29	400,435.2
Net Surplus - Keno	5	22,957.39	28,697.7
Net (Loss) Bowling Green s	6	-138,064.98	-139,405.2
Net (Loss) Kitchen	7	-62,363.94	-21,137.7
Total Trading Surplus	_	783,491.10	677,399.76
Administration			
Income			
Sales - Income		3,720.02	
Sales - Raffles		51,670.24	6,946.10
Barefoot Bowls		56,129.17	48,027.92
Caterer's Contract		-	10,099.9
Coffee Machine		7,793.46	
Vending Machine Commissions		10,805.63	8,714.2
Donations		4,623.46	104.7
Interest Received		17,329.97	18,345.9
Green fees		1,272.73	10,5 10.5
Merchandise Sales		6,259.85	1,444.4
Membership Subscriptions		56,246.05	56,576.4
Sponsorship		6,342.72	12,818.1
Sundry Income		20,693.35	21,674.5
Total income		242,886.65	184,752.53
Net Income	_	1 026 377 75	862 152 29
	_	1,026,377.75	862,152.2
Expenses	 		·
Expenses Accountancy	=	58,814.16	28,970.3
Expenses Accountancy Advertising and promotion	_	58,814.16 9,240.73	28,970.3 9,062.0
Expenses Accountancy Advertising and promotion Affiliation Fees	_	58,814.16	28,970.3 9,062.0 36,731.5
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease	_	58,814.16 9,240.73 41,500.08	28,970.39 9,062.00 36,731.59 450.8
Net Income Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees	_	58,814.16 9,240.73 41,500.08 - 20,200.00	28,970.3° 9,062.0° 36,731.5° 450.8° 9,840.9
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83	28,970.3° 9,062.0° 36,731.5° 450.8° 9,840.9 1,448.2°
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07	28,970.3 9,062.0 36,731.5 450.8 9,840.9 1,448.2 6,362.2
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40	28,970.3 9,062.0 36,731.5 450.8 9,840.9 1,448.2 6,362.2 2,635.1
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91	28,970.3° 9,062.0° 36,731.5° 450.8° 9,840.9 1,448.2° 6,362.2° 2,635.1° 60,795.6°
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30	28,970.39 9,062.00 36,731.53 450.89 9,840.99 1,448.20 6,362.22 2,635.13 60,795.64 3,799.63
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01	28,970.3° 9,062.0° 36,731.5° 450.8° 9,840.9° 1,448.2° 6,362.2° 2,635.1° 60,795.6° 3,799.6° 5,642.3°
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses Donations		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01 1,730.00	28,970.39 9,062.00 36,731.53 450.89 9,840.99 1,448.20 6,362.23 2,635.13 60,795.64 3,799.69 5,642.30 1,997.99
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses Donations Electricity		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01 1,730.00 28,075.44	28,970.3 9,062.0 36,731.5 450.8 9,840.9 1,448.2 6,362.2 2,635.1 60,795.6 3,799.6 5,642.3 1,997.9 27,800.1
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses Donations Electricity Entertainment- Live		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01 1,730.00 28,075.44 94,635.00	28,970.3° 9,062.0° 36,731.5° 450.8° 9,840.9° 1,448.2° 6,362.2° 2,635.1° 60,795.6° 3,799.6° 5,642.3° 1,997.9° 27,800.1° 93,190.9°
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses Donations Electricity Entertainment- Live Freight		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01 1,730.00 28,075.44 94,635.00 268.71	28,970.39 9,062.00 36,731.53 450.8' 9,840.9 1,448.20 6,362.22 2,635.13 60,795.64 3,799.69 5,642.30 1,997.99 27,800.11 93,190.94
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses Donations Electricity Entertainment- Live Freight Gas		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01 1,730.00 28,075.44 94,635.00	28,970.39 9,062.00 36,731.58 450.8° 9,840.9° 1,448.20 6,362.22 2,635.18 60,795.64 3,799.68 5,642.30 1,997.98 27,800.19 93,190.94 19.09
Expenses Accountancy Advertising and promotion Affiliation Fees ATM Lease Audit fees Barefoot Bowls Bank fees and charges Catering Cleaning & Rubbish Removal Coffee Machine Consumables Computer expenses Donations Electricity Entertainment- Live Freight		58,814.16 9,240.73 41,500.08 - 20,200.00 660.83 9,381.07 2,347.40 59,559.91 4,573.30 4,952.01 1,730.00 28,075.44 94,635.00 268.71	28,970.39 9,062.00 36,731.58 450.8° 9,840.9° 1,448.20 6,362.22 2,635.18 60,795.64 3,799.68 5,642.30 1,997.98 27,800.19 93,190.94 19.09

Note 2019 \$

2018 \$

Income and Expenditure Statement

Interest	6,934.79	11,460.00
Insurance Interest Members Draw	20, 405, 25	
	29,495.35	25,528.61
Members Draw	2,965.87	
Wiembers Diaw	17,988.00	14,750.00
Merchandise - purchases	9,897.00	446.40
Pest Control	1,687.40	567.00
Payroll Tax	1,397.29	-
Payroll Expenses	1,028.47	
Printing, stationery & postage	24,587.13	24,476.39
Professional Fees	125.00	3,890.00
Promotions	83,578.03	71,361.26
Provision for RDO's	-	350.61
Provision - Long Service Leave	-	-772.04
Provision for Annual Leave	5,245.93	-744.38
Raffle Expenses	35,186.90	2,323.60
Rates	44,480.81	34,274.59
Rent	130.00	127.00
Repairs & maintenance	30,760.28	22,494.99
Security	18,087.50	15,166.00
Subscriptions	3,142.46	2,306.25
Staff amenities	13,760.74	13,175.38
Staff Training	600.00	6,251.07
Sundry expenses	4,588.21	3,265.41
Superannuation	29,742.97	20,001.67
Telephone	8,335.86	5,388.66
WiFi	754.86	1,750.34
Trophies	301.50	
Uniforms	474.50	
Wages	284,136.45	237,850.71
Workcover Insurance	5,676.43	5,250.23
Total expenses	1,040,616.88	839,546.61
Net operating profit from ordinary activities	- 14,239.13	22,605.68
Less:		
Amortisation – Website Development	1,000.00	1,000.00
Amortisation - Leasehold Improvements	14,573.16	12,725.00
Depreciation - plant & equipment	216,546.34	159,367.32
	232,119.50	173,092.32
Net surplus/(loss) from ordinary activities	-246,358.63	-150,486.64

Note

2019 \$

2018 \$

Balance Sheet as at 30 September 2019

Current Assets			
Cash Assets			
Cash at bank - General Account		103,734.30	78,942.55
Cash At Bank - Gaming Account		72,115.98	83,028.03
Cash at Bank - Max-i Direct		5,343.81	3,855.00
Investments – Term Deposits	9	696,000.00	786,000.0
CARD-IT Trust Account - Odyssey		3,007.07	2,172.50
Hopper Float		4,534.00	
Cash on hand		31,250.00	31,212.50
Jackpot Joker - Float		<u>-</u>	550.00
		915,985.16	985,760.5
Receivables			
Sundry Debtors		5,516.50	5,567.00
CARD-IT deposit held - Odyssey		4,301.92	2,992.98
Accrued Interest		554.95	840.0
		10,373.37	9,399.99
Inventories			
Stock On Hand At Cost		49,078.84	51,171.8
		49,078.84	51,171.8
Other		<u> </u>	,
Security Deposit - Gas		380.00	380.0
Prepayments		59,167.58	49,115.6
	_	59,547.58	49,495.6
Total Current Assets		1,034,984.95	1,095,828.00
Non-Current Assets			
Property, Plant and Equipment			
Leasehold Improvements - at cost		3,675,892.68	3,675,892.68
Less: Accumulated depreciation		-3,496,947.00	-3,485,016.50
Plant & equipment - at cost		1,815,614.12	1,698,814.9
Less: Accumulated depreciation		-1,468,131.40	-1,308,507.4
	10	526,428.40	581,183.7
Intangible Assets			
Website Development		5,000.00	5,000.0
Less: Accumulated Amortisation		-5,000.00	-4,000.00
	10a	0.00	1,000.0
Total Non-Current Assets	_	526,428.40	582,183.7
Total Assets		1,561,413.35	1,678,011.8
I Utai ASSUS		1,501,715.55	1,070,011.0

Note

2019

2018

Balance Sheet as at 30 September 2019

		322,805.39
	7,287.60	21,454.27
Superannuation Payable	6,927.60	17,408.44
Salary Sacrifice - Super	360.00	4,045.83
Other		
	130,803.76	101,218.31
Provision for Link Jackpots	108,890.24	89,271.47
Provision for RDO's	2,800.69	3,373.31
Provision Annual Leave	19,112.83	8,573.53
Provisions		
Amounts withheld from salary and wages	135,608.71	63,674.01
ATO Integrated Client Account Amounts withheld from salary and wages	133,006.71	11,651.00
GST clearing	135,608.71	52,023.01
Current Tax Liabilities		52 022 01
Total Financial Liabilities	55,166.18	0.00
	32,491.06	0.00
Less: Unexpired interest charges	-1,377.86	-
Loan - Leasebank	33,868.92	-
	22,675.12	0.00
Less: Unexpired interest charges	-1,615.43	-
Secured: Loan - QPF Finance Group	24,290.55	
Financial Liabilities		
	179,905.55	136,458.80
Monies Held - Other Committees	610.00	260.00
Subscriptions In Advance	24,578.63	28,271.70
Jackpot Joker Provision	2,750.00	-
CARD-IT- Member Liability Cash	4,301.92	2,992.98
Accruals	39,292.84	23,142.90
Unsecured: Trade creditors	108,372.16	81,791.22
Payables		

Note 2019 \$

2018

Non-Current Liabilities		
Financial Liabilities		
Secured:		
Leasebank	5,644.82	73,382.66
Less: Unexpired interest charges	-20.50	-6,569.86
	5,624.32	66,812.80
Provisions		
Provision for Long Service Leave	39,929.49	34,947.25
	39,929.49	34,947.25
Total Non-Current Liabilities	45,553.81	101,760.05
Total Liabilities	554,325.61	424,565.44
Net Assets	1,007,087.74	1,253,446.37
Members' Funds		
Opening Balance	1,237,597.61	1,388,084.25
Net surplus / (deficit)	-246,358.63	-150,486.64
	991,238.98	1,237,597.61
Members' Funds	15,848.76	15,848.76
Total Members' Funds	1,007,087.74	1,253,446.37

2019	2018
\$	\$

Note 1 - Ladies Section

Income		
	((01 25	5 (50.00
Sales - Raffles	6,691.27	5,650.02
Donations	92.50	118.10
Green fees	31,279.17	34,640.43
Merchandise sales	470.81	1,593.61
Ladies Gala Day	758.70	1,134.51
Sundry income	747.31	<u> </u>
Total income	40,039.76	43,136.67
E		
Expenses	220.07	1 200 10
Catering	330.97	1,209.19
District Events	420.00	-
Donations	250.00	-
Entertainment	389.09	-
First Aid	120.00	-
Honorariums	5,787.96	5,195.00
Merchandise - purchases	-	262.56
Printing and stationery	137.53	-
President's Account	218.18	1,432.73
Promotions	2,186.82	4,019.88
Raffle expenses	617.27	207.30
Sundry expenses	3,944.92	522.73
Travel / Team expenses	-	794.55
Telephone	187.03	441.20
Trophies	17,815.90	15,995.34
Uniforms	-	83.64
Welfare	-	118.18
Yearly stock adjustment	-666.25	7,111.50
Total expenses	31,739.42	37,393.80
Net Surplus from ordinary activities	8,300.34	5,742.87

2019	2018
\$	\$

Note 2 - Men's Section

Income		
Sales - Raffles	18,105.24	59,230.75
Burleigh Heads Classic	5,353.66	1,157.31
District Games	-	159.08
Green fees	110,416.80	103,721.17
Merchandise sales	4,091.72	3,976.12
Sponsorship	-	409.09
Super Challenge Prize Money	-	828.18
Sundry income	804.58	
Total income	138,772.00	169,481.70
Expenses		
Catering	2,910.25	5,284.37
District Events	675.00	259.09
Donations	-	721.65
First Aid	120.00	-
Honorariums	11,128.55	4,630.00
Merchandise - purchases	1,346.10	4,230.72
Miscellaneous Events	6,752.77	-
Printing and stationery	241.52	-
Promotions	7,238.89	5,472.03
Raffle expenses	15,713.68	48,546.95
Super Challenge - Busses	-	1,445.30
Sundry expenses	4,691.83	240.00
Burleigh Heads Classic	11,705.45	5,430.00
Travel / Team expenses	-	746.70
Telephone	375.15	1,401.92
Trophies	52,615.51	64,358.83
Yearly stock adjustment	6,190.70	-1,803.20
Total expenses	121,705.40	140,964.36
Net Surplus from ordinary activities	17,066.60	28,517.34

Note 3 - Bar

2019

\$

2018

11016 2 11	41	
Income		
Bar Sales	1,448,292.91	1,227,483.11
Total Trading Income	1,448,292.91	1,227,483.11
Cost of Sales		
Opening Stock on Hand	30,579.67	38,298.62
Bar - Liquor Purchases	487,249.20	422,211.12
Bar - Non-Liquor Purchases	44,008.23	42,723.44
Freight	7,113.90	6,812.28
Closing Stock On Hand	-31,912.59	-30,579.67
Total Cost of Sales	537,038.41	479,465.79
Gross Profit from Trading	911,254.50	748,017.32
Expenses		
Cleaning & Rubbish Removal	1,256.44	1,399.65
Electricity	9,393.07	6,999.96
Gas	962.72	-
Licence Fees	4,782.00	4,676.91
Payroll Tax	2,680.26	-
Payroll Expenses	1,145.04	-
Promotions	-	514.37
Provision for RDO's	-572.62	642.73
Provision - Long Service Leave	4,982.24	-4,234.45
Provision for Annual Leave	5,293.37	-7,849.31
Repairs & Maintenance	7,162.95	9,217.08
Staff Training	-	851.59
Sundry expenses	1,976.23	174.13
Superannuation	46,632.46	29,498.14
Telephone	682.68	1,238.24
Uniforms	-	564.00
Wages	281,334.37	321,745.08
Workcover Insurance	5,396.89	8,029.67
Total expenses	373,108.10	373,467.79
Net Surplus from ordinary activities	538,146.40	374,549.53
Surplus as a percentage	37.16%	30.51%

2019

\$

2018

Note 4—Gaming		
Income		
Income - net	699,362.76	657,321.06
Profit/Loss on Sale of Assets	10,500.00	24,000.00
Total income	709,862.76	681,321.06
Expenses		
Audit Fees	6,400.00	4,884.09
Electricity	9,393.08	6,999.96
Gaming - Member Points	30,078.51	31,109.30
Government Charges	151,646.95	141,486.27
Interest	5,709.97	2,526.90
Payroll Tax	591.33	-
Payroll Expenses	315.90	-
Promotions	963.75	4,775.96
Provision for Link Jackpots	19,618.77	3,181.10
Repairs & maintenance	3,145.25	5,443.03
Sundry expenses	2,141.24	306.18
Superannuation	6,992.00	6,973.00
Wages	73,600.00	73,200.00
Workcover Insurance	1,816.72	<u>-</u>
Total expenses	312,413.47	280,885.79
Net Surplus from ordinary activities	397,449.29	400,435.27

	2019 \$	2018 \$
<u>No</u>	te 5—Keno	
Income		
Income - net	72,083.56	161,474.40
Total income	72,083.56	161,474.40
Expenses		
Jupiters Keno	46,927.71	132,026.63
Promotions	2,148.46	750.00
Sundry Expenses	50.00	-
Total expenses	49,126.17	132,776.63
Net Surplus from ordinary activities	22,957.39	28,697.77
<u>No</u>	te 6—Greens	
Expenses		
Electricity	716.38	749.98
Maintenance - Greens	35,428.69	37,340.37
Payroll Tax	930.96	-
Payroll Expenses	425.18	-
Legal Fees	800.00	-
Promotions	2,512.81	-
Sundry Expenses	810.54	-
Superannuation	15,985.65	8,296.20
Uniforms	-	328.50
Wages	78,872.01	90,528.39
Workcover Insurance	1,582.76	2,161.80
Total expenses	138,064.98	139,405.24
		//AC 10=5 "
Net (Loss) from ordinary activities	(138,064.98)	(139,405.24)

Note 7—Kitchen

2019

\$

2018

Note / Kitchen		
Income		
Sales	780,248.50	632,686.73
Total income	780,248.50	632,686.73
Cost of Sales		
Opening Stock on Hand	9,901.26	-
Kitchen Purchases	331,521.55	256,522.62
Freight	-	17.82
Closing Stock On Hand	-12,000.00	-9,901.26
Total Cost of Sales	329,422.81	246,639.18
Gross Profit from Trading	450,825.69	386,047.55
Expenses		
Advertising	-	233.30
Cleaning & Rubbish Removal	6,075.47	3,215.94
Electricity	20,128.00	12,272.76
Gas	10,367.20	-
Consumables	31,879.18	15,017.32
Legal Fees	840.00	-
Payroll Tax	3,687.79	-
Payroll Expenses	1,760.80	-
Promotions	1,679.42	1,039.98
Repairs & Maintenance	6,317.25	11,986.78
Sundry expenses	3,450.44	-
Superannuation	36,734.56	29,845.18
Telephone	468.14	830.39
Uniforms	-	50.00
Wages	381,566.32	331,255.09
Workers Compensation	8,235.06	1,438.59
Total expenses	513,189.63	407,185.33
Net (Loss) from ordinary activities	-62,363.94	-21,137.78

Note 8: Summary of Significant Accounting Policies

The financial report is a general purpose financial report prepared in order to satisfy the financial reporting requirements of the *Associations Incorporations Act*. The committee has determined that the association is not a reporting entity.

The report has been prepared in accordance with the requirements of the *Associations Incorporation Act* and the following Australian Accounting Standards:

AASB 112: Income Taxes AASB 1031: Materiality

AASB 110: Events after the Balance Sheet date

AASB 117: Leases

No other Australian Accounting Standards, Urgent Issues Group Interpretations or other authoritative pronouncements of the Australian Accounting Standards Board have been applied.

The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets.

The following specific accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this financial report:

Income Tax

The Burleigh Heads Bowls Club Inc. does not incur a liability for income tax due to an exemption under the *Income Tax Act*.

Inventories

Inventories are measured at the lower of the cost and net realisable value.

Property, Plant and Equipment

Property, plant and equipment are brought to account at cost or at independent or executive's valuation, less where applicable, any accumulated depreciation or amortisation. The carrying amount of property, plant and equipment is reviewed annually by the Board to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows, which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

The depreciation rates used for each class of assets are:

Class of Fixed Asset	Depreciation Period
Buildings	15 years
Plant and equipment	3 years – 6 years

Leases

Leases of fixed assets, where substantially all the risk and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the entities within the economic entity are classified as finance leases.

Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual valued. Leased assets are amortised on a straight line basis over their estimated useful lives where it is likely that the Burleigh Heads Bowls Club Inc. will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period.

Lease incentives received under operating leases are recognised as a liability. Lease payments received reduced the liability.

Leases of PPE, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the association, are classified as finance leases.

Employee Entitlements

Provision is made for the entity's liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be paid later than one year have been measured at the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the Burleigh Heads Bowls Club Inc. to employee's superannuation funds and are charged as expenses when incurred.

Note 9: Investments

There were six Term Investment Accounts operating with Westpac during the year:

Total Investments:	\$696,000			
Term Deposit	\$105,000	12 months	2.25%pa	
Term Deposit	\$160,000	12 months	2.30%pa	
Term Deposit	\$ 80,000	12 months	1.25%pa	
Term Deposit	\$ 75,000	12 months	1.25%pa	
Term Deposit	\$110,000	12 months	1.50%pa	
Term Deposit	\$166,000	12 months	1.70%pa	
Type	Amount	Term	Rate	
Type	Amount	Torm	Data	

Note 10: Movement in Carrying Amounts

Movement in carrying amounts for each class of property, plant and equipment between the beginning and the end of the current year.

Gross Carrying Amount	Leasehold Im- provements	Plant & Equip- ment	Total
Balance at Beginning of the year	3,675,893	1,698,815	5,374,708
Additions	-	176,364	176,364
Disposals	-	-59,565	-59,565
Balance at 30 September 2019	3,675,893	1,815,614	5,491,507
Accumulated Depreciation	Leasehold Improvements	Plant & Equip- ment	Total
Balance at Beginning of the year	-3,485,017	-1,308,508	-4,793,525
Disposals	-	59,565	59,565
Amortisation Expense	-11,930	-	-11,930
Depreciation Expenses	-	-219,189	-219,189
Balance at 30 September 2019	-3,496,947	-1,468,132	-4,965,079
Net carrying amount	178,946	347,482	526,428

Note 10a: Movement in Carrying Amounts

Movement in carrying amounts for intangible Assets between the beginning and the end of the current year.

Gross Carrying Amount	Intangible Assets
Balance at Beginning of the year	5,000
Additions	-
Disposals	
Balance at 30 September 2019	5,000
Accumulated Amortisation	Intangible Assets
Balance at Beginning of the year	(4,000)
Disposals	-
Amortisation Expense	(1,000)
Depreciation Expenses	<u>-</u>
Balance at 30 September 2019	(5,000)
Net carrying amount	0

Men's Phone Numbers

Latif	Abdul		0423 864 507
Graham	Absalom		0402 303 063
Russell	Acworth		0407 028 997
Ronald	Alexander	5535 5798	0421 028 578
Graham	Angus	5520 4583	
Albert	Archer	5535 7350	
Winston	Armstrong	5535 2365	
Roderick	Baggaley	5535 1029	0408 738 367
Keith	Beckwith		0467 651 268
Lloud	Black	5525 7262	
John	Black	5535 1091	0419 766 170
George	Blackburn	5535 9153	
Michael	Bloomfield		0409 686 338
Mick	Boland		0411 193 691
Brian	Bottrell		0401 448 454
John	Bowden	5576 3280	
Kevin	Bowlay		0435 051 856
Edward	Brooks	3807 3297	0409 640 206
Paul	Brown		0417 388 900
John(frank)	Brundell		0408 140 872
Abraham	Buatava		0404 610 484
John	Buatava		0450 922 686
Raymond	Bush	5520 6677	
Arthur	Butcher		0433 792 819
Jack	Cahill		0402 652 800
Louis	Caile		0405 390 225
Robnald	Cale		0466 621 907
James	Capewell	5535 6561	0416 579 490
Patrick	Carmody	5535 2393	0433 919 520
Herbert	Carmody	5520 3395	0412 325 545
Paul	Casey		0401 684 163
Grant	Casey		0438 739 747
Peter	Cheshire		0427 396 660
Thomas	Clarke	5535 2526	
Steven	Coffey	5593 4546	0427 128 732
William	Collins	5576 5135	
Colin	Collins	5535 5499	
John Robert	Collison		0434 732 455
Greg	Compton		0408 256 494
Dennis	Cooke	5535 6819	0410 523 228 55
Leslie	Cooper	5535 3416	

Neville	Cowan	5576 2756	
Geoff	Crittenden	5578 6860	0405 124 708
Trevor	Crompton	5576 4332	0451 703 315
Phillip	Cross		0401 718 554
Allan	Cullen	5530 4879	0401 257 040
Keith	Cullingford	5535 4860	
Ray	Cush		0400 944 077
Graham	Dark	5520 1856	
Peter	Dawson		0403 851 185
Scott	De Jongh		0439 364 979
Peter	De Kleyn		0422 046 416
Graeme	Dexter	55357 628	
Gerard	Doffkont		0401 643 746
Mario	Dona	5535 2564	0402 345 430
Kenneth	Douglas	5593 5201	
Kent	Deuery		0449 591 556
Peter	Dunn	5522 0587	
Robert	Dunn		0419 184 776
Denny	Edwards		0422 871 246
John	Engwirda	5535 1275	0407 195 489
Kenneth	Evans	5535 8521	
Phillip	Eves	5576 4135	
Barry	Faulkner		0412 820 588
Cody	Fehlberg	5535 5484	0421 784 575
Jake	Fehlberg	5535 5484	0432 342 722
Grant	Fehlberg	5535 5484	0401 388 173
Steven	Fehlberg		0432 796 902
David	Fisher		0459 140 065
William	Fletcher		0438 224 349
Mark	Foley		0415 355 677
Thomas	Forshaw		0427 782 258
John	Fowler	5535 0524	0411 633 323
Scott	Franklin		0431 147 196
Kevin	Free	5576 5254	0414 185 716
Grant	Fulton		0401 951 352
Colin	Gabriel	5667 9202	0421 882 494
Brian	Gallagher	5535 5089	
Mike	Goldston		0418 686 575
Robert	Graham	5534 3703	
Rodney	Greensill	5535 6047	
Paul	Griffiths		0418 606 027
Gregg	Hage	5534 9434	0407 349 422
Brian	Hall		0423 251 665

Neville	Hall	5535 1863	0402 457 940
Brian	Hallam	5520 6332	
Peter	Hamilton	5607 0422	0409 047 766
Nevin	Harris	5568 7829	
Jeffrey	Неару		0420 989 845
Darryl	Heeney	5520 0092	0412 096 802
Kevin	Henderson		0475 087 919
David	Henderson	5578 8796	
Dennis	Hernon		0424 469 994
Terence	Heyer	5520 4452	
Peter	Hickman	0020 1102	0417 075 022
Cameron	Hilton		0424 416 797
Noel	Hodges	5562 2999	0407 222 654
Allan	Holmes	0001 2000	0418 761 957
Russell	Houghton		0438 118 558
Colin	Hughes	5535 5806	0481 709 447
Jim	Hughes		0417 417 342
John	Hughes		0433 719 460
Noel	Hull	5576 7919	0 100 7 10 100
Dennis	Hurst	00707010	0420 926 938
Mark	Hurst		0498 109 394
Darcy	Hutchen		0405 191 856
Neville	Huth	5535 4209	0 100 10 1 000
Paul	Hynes		0419 679 672
Robert	Hynes		0429 337 851
Geoff	Irwin	5535 2535	0414 180 294
Richard	Jeffery	3333 2333	0431 756 024
Gregory	Jenkins		0414 306 105
Peter	Johnson	5598 7622	0418 117 771
Matthew	Jones	5533 1107	
Graham	Jones	0000 1101	0419 678 261
Kevin	Jordan		0428 591 115
Sean	Kearney		0419 112 916
Bernard	Kelly	5574 6261	0410 112 010
Ross	Kelly	5576 0562	
Tasman	Kelly	5535 2615	0410 614 114
Drew	Kendal	0000 2010	0429 948 698
Ray	Kennedy	5520 1318	0-20 0-0 000
David	Kennedy	5520 1318	0421 312 365
Walter	Kitching	5535 7738	0421 312 303
Raymond	Krauss	5522 0396	0720 304 300
Frederick		3322 0390	0450 561 623 57
FIEUEIICK	Land		0430 30 1 023 3/

Leslie	Landon	5593 4002	
Gary	Law		0400 427 976
lan	Law	5530 3868	0416 128 935
Alan	Law		0402 885 799
Graham	Lee	5535 3953	0.02 000 100
Darryl	Lee		0401 073 099
Roberto	Leser		0433 487 036
Barrie	Lester		0427 282 121
John	Leys		0418 987 461
Leo	Lindstrom	5568 7570	
Crawford	Linton		0409 607 153
William	Lodge	5502 1885	
Stephen	Lord	000= 1000	0477 725 973
Gerald	Lowe		0411 270 370
Donald	Macdonald		0407 652 555
Robert	Marin	5520 1732	0413 219 214
Thomas	Marris	0020 1702	0418 754 311
Raymond	Martin	5535 4559	01101011
Keith	Masters	0000 1000	0411 048 101
Kevin	Mccarthy	5576 6885	0111 010 101
Stephen	McGaveston	0070000	0404 373 320
Bruce	McGregor	5508 2091	0421 040 939
James	McGuire	0000 200 1	0424 022 914
Roy	McKay	5534 2132	0.2.0220
Bill	McKenzie		0431 184 856
Brian	McPherson		0414 716 197
Alan	McQueen		0408 538 541
Henry	Meier	5526 9910	0400 208 155
Stephen	Miller		0409 279 250
Errol	Milsteed		0418 867 881
lan	Mitchell		0419 882 215
Kenneth	Moore	5576 5514	
Ossie	Moore		0413 445 330
Terrence	Moore		0410 941 481
Bryan	Moore		0414 475 449
John	Morale	5593 4869	0421 193 103
Adam	Morgan		0413 280 414
Allan	Morley	5520 4301	0408 765 790
Allen	Morris	-	0411 556 865
Ray	Mulholland	5520 3385	
Keith	Murphy		0418 859 934
David	Murphy		0428 158 190
Mick	Myers		0409 344 909
Clarence	Nash	5520 4558	0418 746 033

John	Nicholas	5535 5543	
Richard	Nichols		0414 388 654
Robert	Noble	5562 1409	0490 800 567
Graham	Oats	03 5721 4271	0417 125 270
Bill	O'Callaghan		0408 595 542
Justin Peter	O'Donnell		0424 945 878
Kevin	O'Donoghue	5535 6542	
Charles	Ogden		0437 979 446
Paul	O'Neill		0413 273 713
Albert	Panther	5535 8545	
John	Parker		0416 960 355
David	Parkes		0424 930 190
Brian	Paroz	5534 5559	
Anthony	Pavitt		0427 598 183
Ronald	Perkins	5535 8560	0418 733 770
Russ	Peters	5576 3997	0418 153 793
Gregory	Pierce		0421 599 794
Florian J	Piwanski		0488 531 313
John	Pope	5576 3267	
Victor	Power	5576 2228	
Gary	Presnell		0408 143 057
Barry	Purnell	5575 7451	
Brian	Raw		0402 549 957
lan	Reade		0451 095 298
Brett	Reynolds	5520 3494	
Steve	Roach		0429 644 678
Douglas	Roberts		0411 613 107
Charles	Robertson	5576 5149	
Richard	Rogers		0407 119 081
Graeme	Rollo		0433 979 161
Terry	Rowe	5598 4621	
Manfred	Schueler		0418 414 414
Jonathan	Seagull		0421 834 979
Victor	Shannon		0415 511 773
Gavin	Shapter	5534 5859	0433 096 058
Peter	Shaw		0417 972 807
Gary	Siddle		0405 450 129
Rodney	Simmons		0435 257 364 59
Athol	Small		0421 921 676

Alan Boyd	Smith	5576 0869	0466 914 489
Edwin	Smith	5535 5038	
Graham	Smith		0423 517 171
Derek	Smith	5535 6439	
lan	Spackman	5535 6638	0408 157 466
Justin	Stagg		0431 373 475
Garry	Stephens		0400 633 597
Gerald	Stephens		0411 750 420
Bruce	Stotesbury		0401 122 927
Peter	Street		0405 217 130
Vincent	Sullivan		0409 277 434
John	Summers	5525 0580	0456 635 085
Jeffery	Sutherland	5598 8331	0408 952 066
Norm	Sweeney		0475 799 712
Donald	Tanis	5576 5687	
Paul	Taubman		0418 720 555
Anthony	Taubman		0418 720 555
Bradley	Travis		0403 816 617
Barry	Turnbull		0402 074 311
Paul	Turner		0415 871 846
Mervyn	Vandenbergh	5576 2968	
Charlie	Vella		0405 588 069
James	Wadling		0403 159 586
Paul	Walker		0412 755 934
Ron	Waters	5578 4872	0419 744 734
Peter	Webber		0448 379 415
Trevor	Webster		0419 092 132
Ernest	Westlake	5572 6574	
Philip	Westlake		0411 725 815
Shaun	Wheeler		0410 626 368
Keith	Whelan	5535 2211	
Frank	Wickham	5575 4345	
Desmond	Wicks		0434 873 626
Cameron	Williams		0449 141 996
Ross	Wilson		0427 669 606
William	Wingrove		0403 054 976
Glen	Woods		0413 670 820
lan	Wotherspoon		0435 808 661

Ladies Phone Numbers

Nola	Alexander	5535 5798	0400 662 050
Kathleen	Beckwith		0417 786 726
Elma	Boshell	5520 4465	
Sharon	Bottrell		0429 353 870
Gail	Brogan		0431 036 300
Jan	Brooks		0448 532 188
Denise	Brown	5593 4993	
Ruth	Browning		0411 475 665
Leonie	Brydon		0421 221 239
Zeta	Caldwell		0411 842 619
Ann	Chapman		0403 711 105
Jocelyn	Cheshire		0420 385 604
Pamela	Collins	5576 5135	
Pamela	Cook		0429 670 868
Joyce	Cooper	5535 3416	
Beverley	Crisp	5593 7065	0407 149 439
Esther	Cullen	5530 4879	
Betsy	Cumings	5576 7606	
Lynette	Cush		0400 944 077
Milly	De Jongh		0414 263 240
Sally	Doffkont		0401 643 746
Dorothy	Dorrington		0413 831 387
Merylyn	Dullo		0416 086 993
Lesley	Dunn		0488 033 710
Hazel	Easton	5535 6575	
Amanda	Edwards		0412 334 984
Susan	Fenton		0412 516 179
Carolyn	Fisher	5520 5002	0414 232 136
Shirley	Fletcher	5522 5435	
Jean	Forshaw		0428 322 258
Desley	Free	5576 2779	
Shirley	Funnell	5535 8260	
Jane	Gabriel	5667 9202	0421 882 494
Sandi	Gent		0415 350 265
Deborah	Goodrich	5546 3673	
Vicki	Gordon		0409 662 837
Joyce	Greenwood	5554 7365	

Robyn	Griffiths		0418 602 080
Yvonne	Haley		0410 375 634
Maureen	Hall	5535 1863	0402 457 940
Dorothy	Hanlon	5535 7932	0402 437 340
Karen	Harding	3303 7302	0477 228 832
Helen	Harris	5535 7960	0411 540 798
Barbara	Hartnett	5520 1550	0412 050 182
Patricia	Hedge	5607 0488	0.112.000.102
Norma	Herbertson	5520 6586	
Kay	Hodges	5562 2999	
Jacqueline	Holland	5522 6259	
Merill	Holmes	5533 9982	0408 766 570
Kym	Holton	0000 0002	0411 764 408
Anita	Huth	5535 4209	0411704400
Margaret	Huxley	5535 0401	0421 391 845
Jan-Charity	Isherwood	3333 0401	0419 686 192
Donna	Jenkins	5535 3169	0405 782 262
Ida	Johnson	5592 7414	0403 762 202
Doris	Julyan	3332 7 7 1 7	0404 409 443
Sally	Kalenic	5641 1181	0469 859 566
Maree	Kendal	3041 1101	0409 839 300
Jacki	King		0407 033 613
Glenys	Kitching	5535 7738	0407 033 013
Margaret	Krall	5576 2450	0416 254 853
Merle	Lamb	5535 2491	0410 234 833
Christine	Lewis	3333 2491	0410 149 010
	Lewis-White		0410 149 010
Mary			
Denise Patricia	Lowe Macdonald	5576 2515	0451 955 272
		5576 2515	0414 343 040
Alice	Makepeace	5535 7409	0408 007 600
Kathleen	Marris Masters		0413 958 860
Karen			0411 048 101
Judy	Marsden	EE20 1026	0412 062 095
Julie	Matthews	5520 1826	0410 785 881
Gail	McGaveston	EE20 2404	0410 764 989
Debra	McGrath	5530 3121	0424 040 020
Margaret	McGregor	5508 2091	0421 040 939
Noreen	McMurray	5007.0007	0405 506 745
Paula	McKerr	5607 0837	0404 400 400
Anna	Melville	FF70 0700	0421 423 182
Daphne	Mitchell	5576 2703	

Yvonne	Moon		0439 993 849
Janice	Mooney	5522 4632	0413 562 288
Narelle	Morgan		0409 208 013
Jennifer	Moore	5576 5514	
Susanne	Morley	5520 4301	0432 173 544
Valerie (Val)	Murphy	5535 2370	0419 473 799
Lynn	Myers		0407 040 790
Dorothy	Nielsen	5576 8004	
June	O'Dea	5520 1876	0400 917 230
Lorraine	Ogden		0437 979 446
Kathryn	Olsen	5576 7626	
Diane	Pickett	5575 7516	0407 124 961
Gwenda	Reynolds	5520 3494	
Helen	Richmond	5535 3414	0447 353 414
Jan	Rohde	5534 8031	0498 093 333
Anette	Savage	5576 1367	
Leone	Schuler		0418 117 555
Phyllis	Sculley	5535 2979	
Glenda	Shapter	5534 5859	0422 814 365
Robyn	Stevens		0407 133 703
Moira	Toovey	5535 8246	
Blanche	Wall	5535 3510	
Tracey	Wallace		0412 644 070
Nancy	Wickham	5575 4345	
Maree	Willats	5521 0050	0410 421 930
Sandra	Wingrove		0401 682 422
Maureen	Wood		0410 534 784
Lana	Wright	5576 2484	0417 641 637
Jenny	Young		0413 183 681
Jan	Zimmerman	5520 1198	0431 052 423

